

# Sage Intelligence – Financial Reporting for Sage ERP X3 in comparison to Sage Enterprise Intelligence

FAQs and answers to show how these BI tools stack up



## What are the differences between the various Sage ERP X3 BI offerings?

Sage ERP X3 core analytics	Sage Intelligence Financial Reporting	Sage Enterprise Intelligence	Sage ERP X3 Advanced Intelligence
Out of the box	Must-have	Comprehensive	Powerful
Meets the need for common <b>historical reports and statistics</b> , and offers a flexible <b>dashboard to monitor current KPIs</b> . Does not enable business users to explore data in a flexible manner, and often requires advanced technical skills to further manipulate data or create new reports.	Provides the convenience of a familiar, <b>Excel-based</b> interface to quickly slice and dice <b>financial data</b> , analyze risks, adjust forecasts and deliver up-to-the-minute reports using the <b>templates</b> provided. A <b>cost effective</b> option to manipulate real-time ERP data, it can also <b>extract data from other ERP modules</b> and databases and offers an OLAP option for advanced analytics on all business operations. It is a must have that will soon be part of the core Sage ERP X3 analytical framework, from Version 7.2.	Provides <b>self-service BI</b> capabilities, in a proprietary <b>Web interface</b> . It can be used out of the box in <b>all areas of business</b> , for sales analysis, inventory control and analysis, quality control (purchasing, production, and customer service), productivity analysis and budget management and control. It provides <b>graphical analytics</b> and a variety of options to share views in <b>Web portals</b> or <b>mobile devices</b> .	Provides <b>advanced</b> users and analyst with powerful <b>data mining</b> capacity. For companies that value the advanced <b>data warehousing and OLAP processing</b> technology by SAP Business Objects, Sage ERP X3 Advanced Intelligence offers a compelling alternative to the most sophisticated standalone BI tools.

## When should I consider Sage Intelligence – Financial Reporting for Sage ERP X3?

When I need flexible financial reporting in Excel.

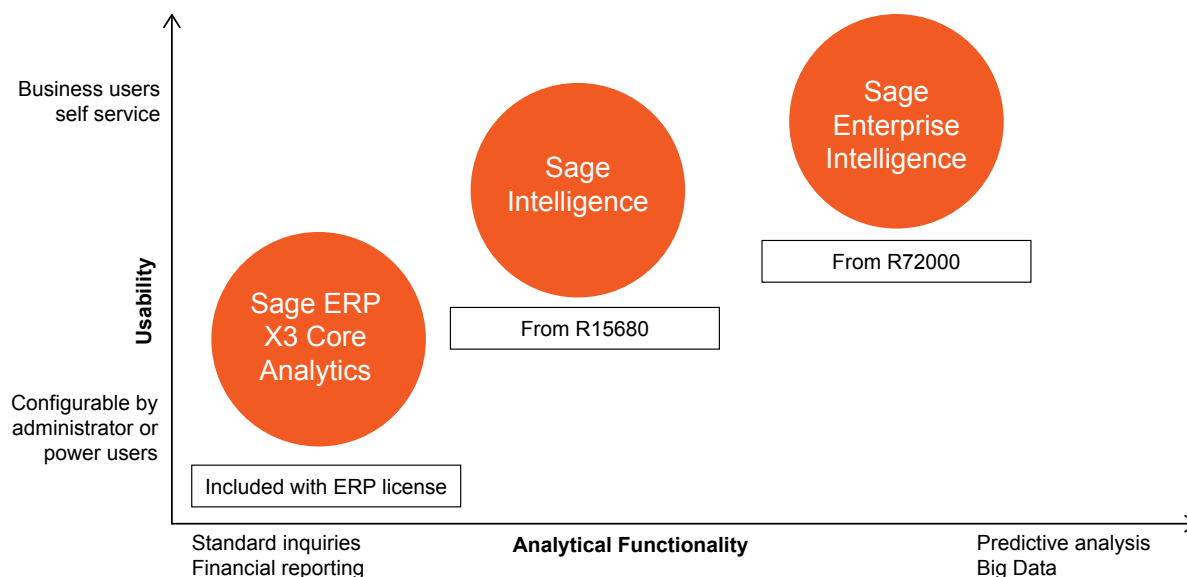
- Delivers up-to-the-minute Excel reports using the templates provided. Reports are fully customizable using the familiar, Excel-based interface, and can be auto-scheduled and auto-distributed in a variety of formats.
- It can also extract data from other ERP modules and databases and offers an OLAP option for advanced analytics on all business operations.
- Sage Intelligence is included with every new purchase of Sage ERP X3 framework as the default for financial reporter. For existing Sage ERP X3 customers, the cost is R15,680 for the Sage Intelligence Bundle

## When should I consider Sage Enterprise Intelligence?

When I need self-service BI capabilities, in a proprietary Web interface.

- Delivers graphical analytics with options to share views in web portals or mobile devices.
- It can be used in all areas of business, for sales analysis, inventory control and analysis, quality control, productivity analysis and budget management and control.
- A 1 user pack is R72,000

## Key Differentiators



## Do customers who are using Sage Intelligence with Sage ERP X3 for financial reporting need to purchase Sage Enterprise Intelligence to also report off operational data?

No. While Sage Intelligence primarily solves financial analysis and reporting needs, and ships with financial report templates, it can expand to access all ERP data and even unrelated data sources to meet the need for business analytics across operations. It also offers an OLAP processing option to support the processing of large volumes of data.

## Will customers need to purchase both Sage Intelligence and Sage Enterprise Intelligence for a complete BI solution?

No. Customers may select the most appropriate solution to meet their requirements and budget.

However, Sage Enterprise Intelligence is compatible with Sage Intelligence. Customers who wish to use both solutions can connect Sage Enterprise Intelligence and Sage Intelligence concurrently to the same instance of Sage ERP X3.

## Comparison Matrix

		Sage ERP X3 Core Analytics <sup>1</sup>	Sage Intelligence	Sage Enterprise Intelligence
<b>INTEGRAT°</b>	ERP Integration	Core Analytics	Integrated Sage product	OEM
	Data Source	ERP	Multi data source	Multi data source
	Data Accuracy	Live data	Live data	Live data
	Excel integration	Export	Full Sync.	Full Sync. (Option)
<b>ANALYTICAL FUNCTIONALITY</b>	Slice & Dice	Via inquiries	Yes	Yes
	Drill down/up/ across	Yes	Yes	Yes
	Filtering & grouping	Yes	Yes	Yes
	Sorting & ranking	Yes	Yes	Yes
	Queries & Formulas	Yes	Yes	Yes
	Exceptions/alerts	Yes	Yes	Yes
	KPIs & Dashboarding	Yes	Yes	Yes
	Reporting	Financial reports Custom reports	Real-time, Excel-based financial reports and custom reports off multiple data sources	Real-time reporting on any and multiple data sources
	Budgeting & Forecasting	No	Partial (customization)	Yes (Customization)
	Predictive analysis and data mining	No	No	No
<b>USABILITY</b>	Big Data / OLAP	No	Yes (Option)	Yes
	Overall Flexibility	★★	★★★	★★★★★
	Interface	Standard analytics part of the ERP user experience.	Excel-based	Web interface. Online analysis by drag & drop. Excel add-in
	Self-Service analysis	Yes	Yes (financials)	Yes
	Self-Service design of new reports/custom analysis	Yes with graphical requester. Reports and advanced inquiries by power users only.	Yes. Financial users (other users require additional setup)	Yes. Any business user
	Visualization	Dashboard, cross tabs and standard chart formats	Dashboard, cross tabs, pivot tables, Excel chart formats	Dashboard, cross tabs, pivot tables, gauges, maps, and 20 chart formats.
	Templates provided	Financial reports and 360 other common data inquiries	Income statement and balance sheet. Additional reports have to be created.	Financials, sales, purchasing, inventory control, customer service, and production.
	Search engine	No	No	Yes, w/preview
	Sharing	Common dashboards	Email, FTP, automated distribution	Comments, Email, FTP, Automated report distribution schedule
	Mobility	No	No	Yes (option)
<b>COST</b>		Included w/ERP software license	From R15680	From R72000