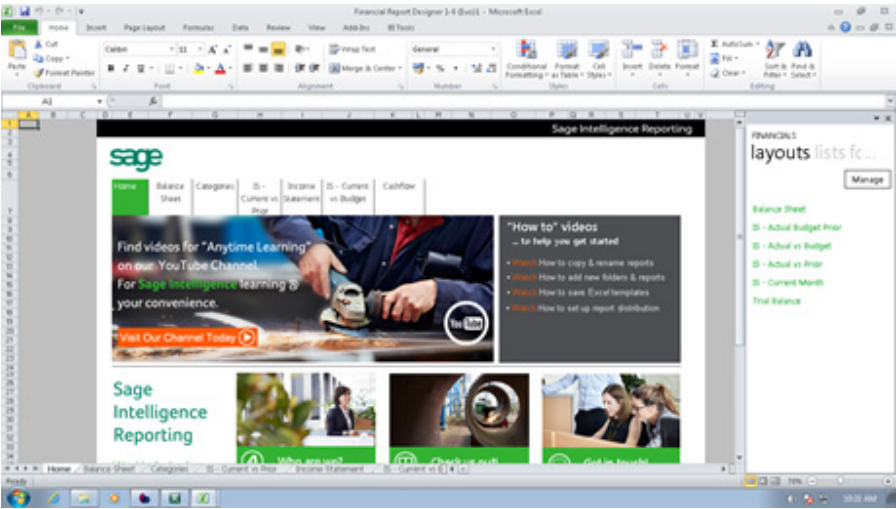


# Sage Evolution Version 7 Intelligence Reporting Standard Reports

Get a number of ready-to-use reports that give you immediate insight into and across your business. Delivered in the familiar environment of Microsoft® Excel®, the reports are fully customizable, and flexible with drill-down capabilities. You can access them at any time or have them delivered, real-time, from your Sage Pastel Evolution software to Microsoft® Excel®, in the format of your choice. It's as simple as that!

Report Name	Description	Business Benefits
<b>Financial Reports</b>		
<p><b>Financial Report Designer</b></p>	<p>The Report Designer report enables users to create financial layouts based on their Sage Evolution data using net changes and balance (YTD) per General Ledger Account number per financial period for the financial years selected as parameters when running the report. The revamped report designer includes a Task Pane and enhanced Layout Generator, both utilizing a powerful in-memory engine, empowering users to take control of all design aspects of their reporting layouts. Income Statement and Balance Sheet layouts may be automatically generated once the user defined rows have been configured</p>	<p><b>Easy drag &amp; drop, flexible report design</b></p> <p>You can now control how your reports are designed all the way down to each individual cell within Excel and because you are using Excel, you can design it anyway you prefer and use all of Excel's standard functionality for formatting, rules and charts and more.</p> <p><b>Enhance Performance</b></p> <p>Performance has been a key focus of the Report Designer and is enabled by an In-Memory engine which has been designed to help you calculate financial numbers fast to enable a quick and responsive experience when editing, designing and viewing financial reports.</p>
		<p><b>Timesaving</b></p> <p>The Layout Generators' Pre-defined financial layouts and calculations are real time-savers and eliminate the need for an advanced understanding of Excel formulas and functions.</p> <p><b>Flexibility</b></p> <p>You can now control how your reports are designed all the way down to each individual cell within Excel and the ability to report of multiple years, budgets and multi-currency has been greatly simplified.</p>

Report Name	Description	Business Benefits
-------------	-------------	-------------------

### Inventory Reports

#### Inventory Master

Displays stock on hand quantity and value, over/under stocked quantity and value; reorder levels grouped by warehouse, per Group and item code. The report can be run for one or more warehouses and excludes items where the Quantity on Hand and Under stocked is zero. The report can easily be filtered by item number and location or additional fields can be dragged and dropped into the report, using standard Excel PivotTable pivot table functionality for further analysis.

#### Flexible

Easily filtered to view the data according to the user's preference, e.g. Warehouse, product line, item.

Users have the flexibility to group and compare data to enable analysis that is appropriate for their requirements.

#### Customizable

Can be customized for in depth analysis of inventory by warehouse and/or product line to help you better manage your inventory levels and allow business owners / buyers / stock controllers to:

- forecast consumption of goods for the near future
- determine stock requirements with respect to seasonal fluctuations
- measure statistics such as inventory turns
- highlight inefficiencies in inventory management

Group Name	Item Code	Name	Qty On Hand	Qty On Stk	Qty On PO	Qty On Order	ReOrder Level	Max Level	ReOrder Qty	Stock Booked	Qty Stock Booked	Unit Cost Avg
All General Equipment			76,942.00			76,942.00				76,942.00		762.32
	ADSE	ADSE FRICTION STAY	51.00			51.00				51.00		111.273
	ADCS	ADCS SOCKET STAY	81.00			81.00				81.00		12.000
	ADSE	ADSE FRICTION STAY	54.00			54.00				54.00		16.000
	ADMS	ADMS FRICTION STAY NONG	70.00			70.00				70.00		23.077
	ADSE	ADSE FRICTION STAY NONG	130.00			130.00				130.00		24.491
	AKCL	AKCL OPE - CRANE CROSS CONNECTION	200.00			200.00				200.00		2.291
	AKFB	AKFB OPE - FT BRACKET/ROCK CAP BRIDGE	8.00			8.00				8.00		26.350
	AKCT	AKCT OSE - CUT CORNER CLAMP CASIMENT	830.00			830.00				830.00		1.380
	AKCT	AKCT OSE - CORNER CLAMP CASIMENT 36	1,400.00			1,400.00				1,400.00		1.622
	AKFB	AKFB OPE - FLUSH BOLT BRIDGE	44.00			44.00				44.00		80.862
	AKFB	AKFB OPE - FLUSH BOLT NUT	16.00			16.00				16.00		23.000
	AKFB	AKFB OPE - BUTTERFLY GASKET	20.00			20.00				20.00		1,000.251
	AKFB	AKFB OPE - BUBBLE SEAL GASKET 4 BMM	4.00			4.00				4.00		362.110
	AKFB	AKFB OPE - SQUARE GASKET	1.00			1.00				1.00		1,584.677
	AKFB	AKFB OPE - GASKET	42.00			42.00				42.00		1,020.000
	AKFB	AKFB OPE - OVAL WEDGE GASKET	23.00			23.00				23.00		89.200
	AKFB	AKFB OPE - GASKET WEDGE WING ALUMIN	107.00			107.00				107.00		116.333
	AKFB	AKFB OPE - YELLOW GASKET 8 BMM	20.00			20.00				20.00		93.000
	AKFB	AKFB OPE - FLUSH BOLT INSIDE NUT/FL	8.00			8.00				8.00		11.468
	AKFB	AKFB OPE - W/FLUSH HANDLE OPERATOR GLE	8.00			8.00				8.00		47.911
	AKFB	AKFB OPE - W/FLUSH HANDLE OPERATOR	8.00			8.00				8.00		47.911

Report Name	Description	Business Benefits
-------------	-------------	-------------------

**Purchase Reports**

**Purchase Master**

Displays Quantity and Purchase values grouped by Supplier per Product for a selected date range. Includes document details

Lists relevant purchase cost information by supplier and item number for any given date range and can be filtered by Item Group, Project Code, Service Item or Warehouse Name.

**Comprehensive**

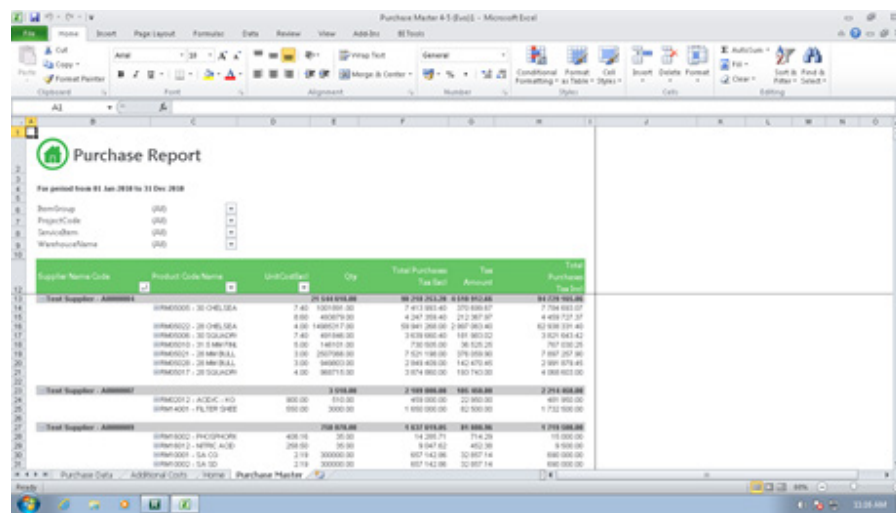
All your purchasing reporting requirements solved within one report.

**Powerful and Simple**

Allows for comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing warehouses, divisions, product lines side by side for detailed or summarized analysis. Helps to identify vendors with whom volume discounts or faster delivery times can potentially be negotiated.

**Flexible**

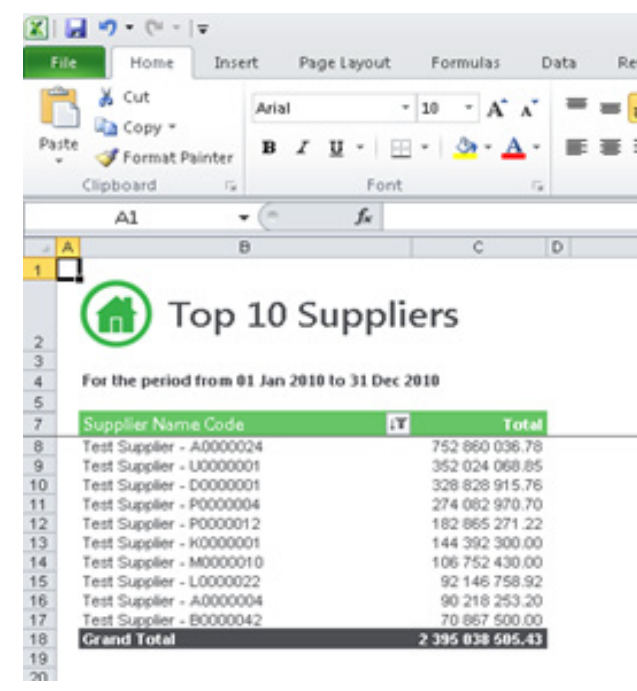
Users have the flexibility to group data that is appropriate for their requirements. The layouts can be dynamically

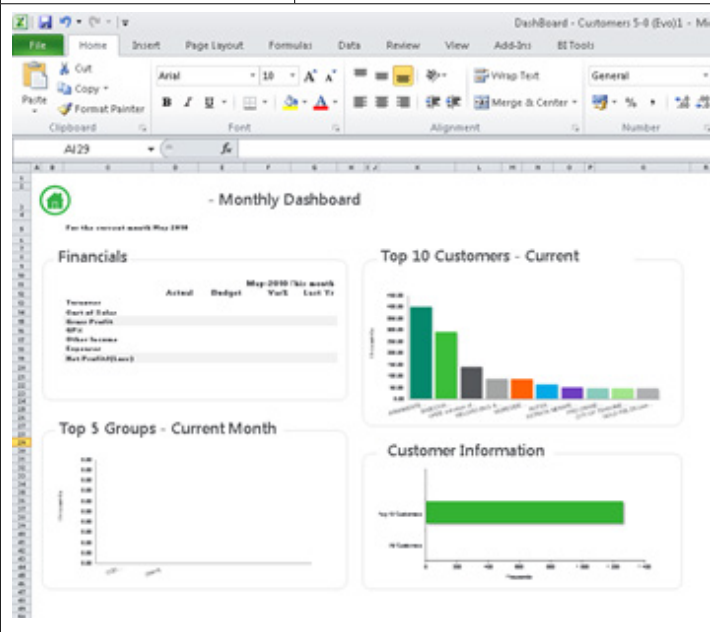


**Top 10 Suppliers**

Summary report displaying the Top 10 Suppliers in descending order of purchase value for a selected period. Includes an option to select a date range at runtime.

Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.



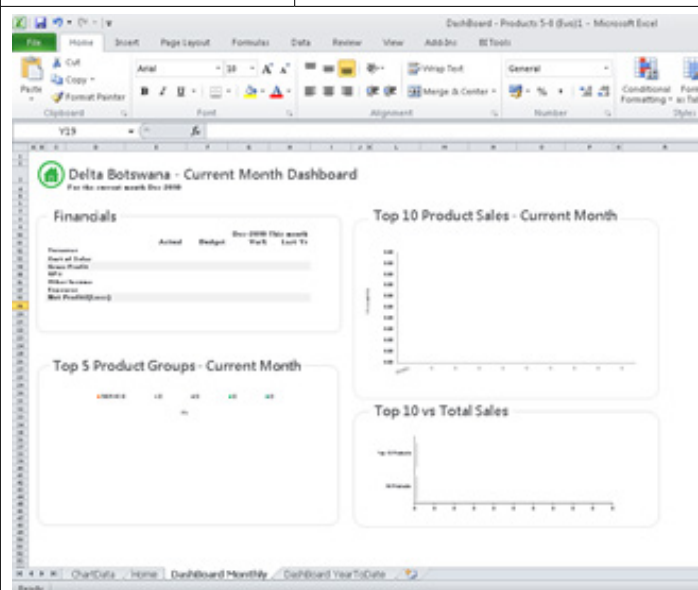
Report Name	Description	Business Benefits
<b>Sales Reports</b>		
<p><b>Dashboard Customers</b></p>	<p>The Dashboard Customers report template Displays summarized Financials and Customer Sales for the current month and Year to date which are split onto two different layouts.</p> <p>It contains both text and graphics to help with daily and long-term planning.</p> <p>In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures.</p> <p>This report allows you to easily drill down to get further insights into the Customer data.</p>	<p><b>Real-time</b> Provides a real-time overview of the overall health of the business at a glance.</p> <p><b>Consolidation of data</b> Delivers critical information in one place to help business owners make better, faster, and smarter decisions for a significant competitive advantage.</p> <p><b>Ease of Use</b> Can be generated at the click of a button no copying, cutting and pasting of data from different sources.</p> <p><b>Ready for Distribution</b> It can be scheduled, published to the web, and shared via e-mail to relevant people in the organization - putting critical information at their fingertips thereby improving collaboration and productivity.</p> <p><b>Customizable</b> It can be customized to suit the unique requirements of a particular organization, providing access to real-time business information, even across multiple companies, divisions, and databases, to improve business decisions.</p>
		

## Dashboard Products

The Dashboard Products report template Displays summarized Financials and Product Sales for the current month and Year to date which are split into two different layouts.

It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures.

This report allows you to easily drill down to get further insights into the data.



## Dashboard Analysis

The Dashboard Analysis report template displays Daily Sales Snapshot displaying the Top 10, Customers, Products and sales Representatives for the Day, and also displaying the sales per day for the last 5 days.

It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures.

This report allows you to easily drill down to get further insights into the Customer data

**Sales Master**

Displays pertinent sales information including item sales quantities, costs and gross profits by customer and item. Displays Quantity, Cost, Selling Price, GP and GP% grouped by Sales Rep, Customer and Product with an option to select a month and year at runtime. Includes Document numbers and dates for all sales related transactions.

**Timesaving**

Gives selling time back to the sales team by allowing them to access this report on-demand and get up-to-date information immediately instead of relying on IT or spending time collating and updating reports in Excel. Enables the sales team to analyze buying behaviors, identify up- and cross-selling opportunities and spend more time chasing prospects.

Customer Group	Item Code	Qty	Total Cost	Total Inv. Cost	Gross Profit	Freight	Warehouse
CONTAINERS - CONTAINERS	A2000000-Containers - Am 100	1.00	0.00	0.00	0.00	0.00	0.00
AMMO - AMMO SOUTH AFRICA (PTY) LTD - INHQ	A7045431-DvP Shp Vines 1 100	1.00	16.23	41.36	25.15	15.94	126.95
AMMO - AMMO CABLES (PTY) LTD	A2000000-Containers - Am 100	1.00	273 525.26	48 928.98	17 862.74	43.58	76.98
AMMO - ABSOLUTE CONTAINERS (PTY) LTD	A2000000-Containers - Am 100	1.00	10 300.00	10 300.00	0.00	0.00	100.00

**Sales by Customer, Group and Area**

Summary report displaying Sales values by Customer, Group and Area. Includes a graph by group by area. Includes an option to select a date range at runtime.

Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.

Customer Name	Customer Group	Area Code	Total Sales Cost	Sales Tax	Total Sales Inv
THE SOUTH AFRICAN STATE THEATRE - INHQ	INHQ	NA	242.40	33.99	276.34
AMMO SA (NAMPUR) - INHQ	INHQ	NA			
AMMO - INHQ	INHQ	NA	-192.70	-19.27	-211.97
AMMO - INHQ	INHQ	NA	7 157.34	1 002.52	8 159.86
AMMO ENGINEERING (PTY) LTD BLOEMFONTEIN - INHQ	INHQ	NA	23 953.50		23 953.50
AMMO SOUTH AFRICA (PTY) LTD - INHQ - AMMO	INHQ	NA	41.36	5.79	47.17
AMMO CABLES (PTY) LTD - AMMO	INHQ	NA	48 928.98	5 729.83	46 657.83
AMMO OF SABLES LTD - INHQ	INHQ	NA	3 526.00	466.04	4 021.04
ABSOLUTE CONTAINERS (PTY) LTD - AMMO	INHQ	NA	108 912.00	20 737.89	130 243.69

**Top 10 Customers**

Summary report displaying the Top10 Customers in descending order of Sales value for a selected period. Includes an option to select a date range at runtime. Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.

Customer Group Name	Customer Group	Area Code	Total
MILBEN - Test Customer	SPORT HARBOUR CUSTOMER	US	202 487 024.90
FRICORN - Test Customer	SPORT HARBOUR CUSTOMER	US	190 748 890.21
STANBEC - Test Customer	SPORT HARBOUR CUSTOMER	US	142 855 262.40
ABANBA - Test Customer	SPORT HARBOUR CUSTOMER	US	140 498 090.00
WARRID - Test Customer	SPORT HARBOUR CUSTOMER	US	140 429 439.26
FRICORN - Test Customer	SPORT HARBOUR CUSTOMER	US	138 280 000.00
ABANBA - Test Customer	SPORT HARBOUR CUSTOMER	US	136 448 494.27
<b>Grand Total</b>			<b>2 008 817 898.25</b>

**Sales by Rep by Customer**

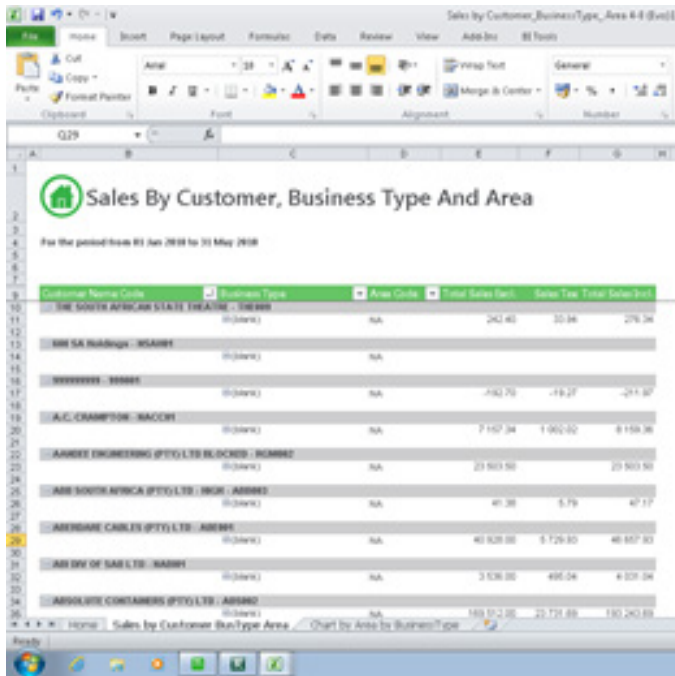
Summary report displaying Sales values by Rep by Customer for a selected range of 12 months. Includes an option to select one or more sales representatives at runtime and the date range required. Includes an option to select a date range at runtime. Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.

Customer Name Only	Jan	Feb	Mar	Apr	May
THE SOUTH AFRICAN STATE DEPT - THESS		242.80			
BOGA Holdings - NSABET					
WARRID - WARRID					8.18
A.C. CRAMPON - NACOS		1 341.80	2 718.00	3 067.00	
ANDER ENGINEERING (PTY) LTD - BLOKED - RC			41.38	17 210.04	8 282.88
AMB SOUTH AFRICA (PTY) LTD - WASH - AMB002		3 638.00			
AMB DIV OF SAB LTD - NABER					
ABSOLUTE CONTAINERS (PTY) LTD - ABS002				208 740.00	700.00
ABFOOL (PTY) LTD - ABFO01	18 084.82	9 229.13	138.00	1 133.42	812.71
ACCORS LPFGS - ACC002		773.82			
ADVANCE PROJECTS In Oxonville Equip - AV			810.82		
AFRISO POLYTR (PTY) LTD - GA F001			808.21		
AFRICA GLASS DISTRIBUTION - AFR008			1 387.40		
AFRICANATORIAL CRANES CASH ONLY - NA				1 338.84	1 516.78
AFRICANRAL & TRACTION - AFR005		415.00	1 071.18		
AFRISO SA (PTY) LTD - AFR019			138 385.30		
AFRISONER SA (PTY) LTD - AFR009	5 798.30	3 850.75		3 850.00	
AFRISAM (SOUTH AFRICA) LTD - HOL01	198.00		72 146.00	198.00	11 812.17
AFRISAM SOUTH AFRICA (PTY) LTD - NAB001	3 885.10	3 438.20			
AFRISAM (SPRUELAND) - HOL02				4 882.00	
AGORTRANS SA (PTY) LTD - AGR001			5 221.30		2 180.00
AKASGA BOLT & NUT CC - AKAS01		1 746.11		12.00	
AKASHWA ELECTROMECHANICAL ENGINEERING	2 783.00	2 771.82	2 018.34	18 082.26	3 880.08
ALERT STEEL TIA ALERT BLD PRETORIA - AL	3 712.00				
ALFA STEEL PRETORIA - AL	81.81				

**Sales by Customer, Business Type and Area**

Summary report displaying Sales values by Customer, Business and Area. Includes a graph by business and by area. Includes an option to select a date range at runtime.

Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.



**About Sage**

We provide small and medium sized organisations with a range of easy-to-use, secure and efficient business management software and services - from accounting and payroll, to enterprise resource planning, customer relationship management and payments. Our customers receive continuous advice and support through our global network of local experts to help them solve their business problems, giving them the confidence to achieve their business ambitions. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 12,700 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia and Brazil. For further information please visit [www.sage.com](http://www.sage.com)