




Business Intelligence Centre Standard Reports

Get 19 ready-to-use reports that give you immediate insight into and across your business. Delivered in the familiar environment of Microsoft Excel®, the reports are fully customizable, and flexible with drill-down capabilities. You can access them at any time or have them delivered, real-time, from your Sage Evolution software to Microsoft Excel®, in the format of your choice. It's as simple as that!

Report Name	Description	Business Benefits																																																						
Dashboard Customers	<p>The Dashboard Customers report template Displays summarized Financials and Customer Sales for the current month and Year to date which are split onto two different layouts.</p> <p>It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures.</p> <p>This report allows you to easily drill down to get further insights into the Customer data.</p>  <p>Revenue - Monthly & YTD</p> <p>Financials</p> <table border="1"> <thead> <tr> <th>Year to Date</th> <th>Actual</th> <th>Dec-2010 Budget</th> <th>Var%</th> <th>Last Yr</th> </tr> </thead> <tbody> <tr> <td>Turnover</td> <td>100 126 068.74</td> <td>93 300 000.00</td> <td>7%</td> <td>105 841 135.12</td> </tr> <tr> <td>Cost of Sales</td> <td>50 491 836.52</td> <td>60 295 008.00</td> <td>16%</td> <td>58 202 966.51</td> </tr> <tr> <td>Gross Profit</td> <td>49 634 232.22</td> <td>33 004 992.00</td> <td>50%</td> <td>47 638 168.61</td> </tr> <tr> <td>GP%</td> <td>50%</td> <td>35%</td> <td></td> <td>45%</td> </tr> <tr> <td>Expenses</td> <td>23 847 062.34</td> <td>24 213 747.20</td> <td>2%</td> <td>23 003 162.57</td> </tr> <tr> <td>Other Income</td> <td>-</td> <td>-</td> <td></td> <td>-</td> </tr> <tr> <td>Net Profit(Loss)</td> <td>25 787 169.87</td> <td>8 791 244.80</td> <td>193%</td> <td>24 635 006.04</td> </tr> <tr> <td>Bank</td> <td>17 768 303</td> <td></td> <td></td> <td>7 286 675</td> </tr> </tbody> </table> <p>Customer Information</p> <table border="1"> <thead> <tr> <th></th> <th>Sales Value</th> <th>% of Total</th> </tr> </thead> <tbody> <tr> <td>All Customers</td> <td>99 793 468.02</td> <td></td> </tr> <tr> <td>Top 10 Customers</td> <td>25 917 032.21</td> <td>26%</td> </tr> </tbody> </table> <p>Top 5 Groups - Year To Date</p> <p>Top 10 Customers - Year To Date</p>	Year to Date	Actual	Dec-2010 Budget	Var%	Last Yr	Turnover	100 126 068.74	93 300 000.00	7%	105 841 135.12	Cost of Sales	50 491 836.52	60 295 008.00	16%	58 202 966.51	Gross Profit	49 634 232.22	33 004 992.00	50%	47 638 168.61	GP%	50%	35%		45%	Expenses	23 847 062.34	24 213 747.20	2%	23 003 162.57	Other Income	-	-		-	Net Profit(Loss)	25 787 169.87	8 791 244.80	193%	24 635 006.04	Bank	17 768 303			7 286 675		Sales Value	% of Total	All Customers	99 793 468.02		Top 10 Customers	25 917 032.21	26%	<p>Real-time Provides a real-time overview of the overall health of the business at a glance.</p> <p>Consolidation of data Delivers critical information in one place to help business owners make better, faster, and smarter decisions for a significant competitive advantage.</p> <p>Ease of Use Can be generated at the click of a button – no copying, cutting and pasting of data from different sources.</p> <p>Ready for Distribution It can be scheduled, published to the web, and shared via e-mail to relevant people in the organization - putting critical information at their fingertips thereby improving collaboration and productivity.</p> <p>Customizable It can be customized to suit the unique requirements of a particular organization, providing access to real-time business information, even across multiple companies, divisions, and databases, to improve business decisions.</p>
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Dashboard	The Dashboard Products report template Displays summarized Financials and Product Sales for the current month and	Real-time																																																						

Business Intelligence Centre Standard Reports

<p>Products</p>	<p>Year to date which are split into two different layouts.</p> <p>It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures.</p> <p>This report allows you to easily drill down to get further insights into the data.</p> <div style="text-align: right;">  </div> <p>Demo Company 6.80.44 - Year To Date Dashboard For the current month Feb 2010</p> <div style="display: flex; justify-content: space-between;"> <div data-bbox="369 662 958 1082"> <p>Revenue - Monthly & YTD</p>  </div> <div data-bbox="990 662 1608 885"> <p>Financials</p> <table border="1"> <thead> <tr> <th></th> <th>Actual</th> <th>Feb-2010 Budget</th> <th>Var%</th> <th>Last Yr</th> </tr> </thead> <tbody> <tr> <td>Year to Date Turnover</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Cost of Sales</td> <td>-0</td> <td></td> <td>▲</td> <td></td> </tr> <tr> <td>Gross Profit</td> <td>0</td> <td></td> <td>▲</td> <td></td> </tr> <tr> <td>GP%</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Expenses</td> <td>0</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Other Income</td> <td>-0</td> <td></td> <td>▲</td> <td></td> </tr> <tr> <td>Net Profit(Loss)</td> <td>-0</td> <td></td> <td>▲</td> <td></td> </tr> <tr> <td>Bank</td> <td>8 544 646</td> <td></td> <td></td> <td></td> </tr> </tbody> </table> </div> <div data-bbox="990 909 1608 1082"> <p>Product Information</p> <table border="1"> <thead> <tr> <th></th> <th>Sales Value</th> <th>% of Total</th> </tr> </thead> <tbody> <tr> <td>All Products</td> <td>1841467 285</td> <td></td> </tr> <tr> <td>Top 10 Products</td> <td>1437 888 177</td> <td>78%</td> </tr> </tbody> </table> </div> </div> <p>Dashboard Monthly Dashboard YearToDate</p>		Actual	Feb-2010 Budget	Var%	Last Yr	Year to Date Turnover					Cost of Sales	-0		▲		Gross Profit	0		▲		GP%					Expenses	0				Other Income	-0		▲		Net Profit(Loss)	-0		▲		Bank	8 544 646					Sales Value	% of Total	All Products	1841467 285		Top 10 Products	1437 888 177	78%	<p>Provides a real-time overview of the overall health of the business at a glance.</p> <p>Consolidation of data Delivers critical information in one place to help business owners make better, faster, and smarter decisions for a significant competitive advantage.</p> <p>Ease of Use Can be generated at the click of a button – no copying, cutting and pasting of data from different sources.</p> <p>Ready for Distribution It can be scheduled, published to the web, and shared via e-mail to relevant people in the organization - putting critical information at their fingertips thereby improving collaboration and productivity.</p> <p>Customizable It can be customized to suit the unique requirements of a particular organization, providing access to real-time business information, even across multiple companies, divisions, and databases, to improve business decisions.</p>
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Business Intelligence Centre Standard Reports

Dashboard Analysis

The Dashboard Analysis report template displays Daily Sales Snapshot displaying the Top 10, Customers, Products and sales Representatives for the Day, and also displaying the sales per day for the last 5 days.

It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures.

This report allows you to easily drill down to get further insights into the Customer data.



Real-time

Provides a real-time overview of the overall health of the business at a glance.

Consolidation of data

Delivers critical information in one place to help business owners make better, faster, and smarter decisions for a significant competitive advantage.

Ease of Use

Can be generated at the click of a button – no copying, cutting and pasting of data from different sources.

Ready for Distribution

It can be scheduled, published to the web, and shared via e-mail to relevant people in the organization - putting critical information at their fingertips thereby improving collaboration and productivity.

Customizable

It can be customized to suit the unique requirements of a particular organization, providing access to real-time business information, even across multiple companies, divisions, and databases, to improve business decisions.

Business Intelligence Centre Standard Reports

Sales Master

Displays pertinent sales information including item sales quantities, costs and gross profits by customer and item. Displays Quantity, Cost, Selling Price, GP and GP% grouped by Sales Rep, Customer and Product with an option to select a month and year at runtime. Includes Document numbers and dates for all sales related transactions.

Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.



Sales Report

For the period from 01 Feb 2009 to 28 Feb 2010

SalesRepName	(All)	▼
ServiceItem	(All)	▼
JobCode	(All)	▼
ProjectCode	(All)	▼
WarehouseName	(All)	▼
ItemGroup	(All)	▼
DebtorsGroup	(All)	▼

Customer Code Name	Customer Name Linked	Description	Quantity	Unit Cost	Total Cost	Total Sales	Gross Profit	GP%
AAK101325 - Test Customer	Ⓜ Test Customer	AL T/TABOR	18.25	4 259.51	77 736.14	83 052.10	5 315.96	6.40
AAP126595 - Test Customer	Ⓜ Test Customer	AL M/PRFL	121.74	28 865.47	585 155.31	601 666.24	16 532.93	2.75
		AL PROFILE ATT	101.41	24 733.89	501 160.36	515 512.42	14 352.06	2.78
			20.33	4 131.58	83 994.95	86 175.82	2 180.87	2.53
AAR101321 - Test Customer	Ⓜ Test Customer	AL M/PRFL	40.50	14 123.75	286 005.90	304 701.76	18 695.86	6.14
			40.50	14 123.75	286 005.90	304 701.76	18 695.86	6.14
ABM101053 - Test Customer	Ⓜ Test Customer	CU CABLE	383.76	55 027.87	1 110 213.67	377 375.45	-732 838.22	-194.19
		USED FOIL	373.24	52 012.33	1 078 490.19	356 140.83	-722 349.36	-202.83
			10.52	3 015.54	31 723.48	21 234.62	-10 488.86	-49.40
ACE000001 - Test Customer	Ⓜ Test Customer	AL M/PRFL	20.67	4 900.00	101 283.00	108 098.93	6 815.93	6.31
			20.67	4 900.00	101 283.00	108 098.93	6 815.93	6.31

► Sales Master

Comprehensive

All your sales reporting requirements solved within one report.

Flexible

Users have the flexibility to group data that is appropriate for their requirements. The layouts can be dynamically changed on the fly in Microsoft Excel® to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use.

Powerful and Simple

Allows for comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing sales regions side by side or analyzing sales performance by sales representative.

Timesaving

Gives selling time back to the sales team by allowing them to access this report on-demand and get up-to-date information immediately instead of relying on IT or spending time collating and updating reports in Excel. Enables the sales team to analyze buying behaviors, identify up- and cross-selling opportunities and spend more time chasing prospects.

Business Intelligence Centre Standard Reports

Top 10 Product Sales by Customer

Displays Top 10 Products on sales value by customer, with an option to select a date range at runtime. Document details are not included. Includes Quantity and Total Sales.

Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.



Top 10 Product Sales By Customer

For the period from 01 Feb 2009 to 28 Feb 2010

ItemGroup (All) [v]
ServiceItem (All) [v]

Product Code Name	Customer Code Name	Qty	Total Sales Excl
- COP1001 - CU BSM			
	OKA115022 - Test Customer	1 664	35 143 969.06
	ILJ109045 - Test Customer	1 456	32 084 474.54
	DAE126515 - Test Customer	1 187	28 139 423.07
	YUH125005 - Test Customer	1 130	25 091 363.24
	BEN126491 - Test Customer	997	24 484 115.73
	SUN126508 - Test Customer	1 004	18 535 746.62
	NGA114011 - Test Customer	873	15 944 448.61
	CHU103129 - Test Customer	788	14 893 201.53
	CHA103183 - Test Customer	534	12 795 642.49
	NUN000001 - Test Customer	376	9 853 396.75
	DAE104029 - Test Customer	392	7 971 994.55
	GOL126443 - Test Customer	396	6 678 344.88
	FIR106025 - Test Customer	303	5 824 028.32
	CHU103182 - Test Customer	233	5 464 351.90
	GUA126532 - Test Customer	233	5 268 366.94
	OKA115007 - Test Customer	207	4 970 616.67
	FUS126303 - Test Customer	207	3 924 753.43
	NAN126564 - Test Customer	202	3 750 253.75
	NAN114199 - Test Customer	275	3 442 411.54
	HON126529 - Test Customer	182	3 133 891.91
	TMG126218 - Test Customer	159	3 013 635.19
	JAY126298 - Test Customer	197	2 875 590.72
	# 61000001 - Test Customer	100	2 740 136.10

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Business Intelligence Centre Standard Reports

Sales by Customer, Group and Area

Summary report displaying Sales values by Customer, Group and Area. Includes a graph by group by area. Includes an option to select a date range at runtime. Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.



Sales By Customer, Group And Area

For the period from 01 Feb 2009 to 28 Feb 2010

Customer Name Code	Debtors Group	Area Code	Total Sales Excl	Sales Tax	Total Sales Incl
- Test Customer - AAK101325	INDIA CUSTOMER	INDIA	83 052.10		83 052.10
- Test Customer - AAP126595	INDIA CUSTOMER	INDIA	601 688.24		601 688.24
- Test Customer - AAR101321	INDIA CUSTOMER	INDIA	304 701.76		304 701.76
- Test Customer - ABM101053	INDIA CUSTOMER	PAKISTAN	377 375.45		377 375.45
- Test Customer - ACE000001	INDIA CUSTOMER	INDIA	108 098.93		108 098.93
- Test Customer - ACM000001	INDIA CUSTOMER	INDIA	500 033.84		500 033.84
- Test Customer - ACT000001	INDIA CUSTOMER	INDIA	80 139.04		80 139.04
- Test Customer - ADA000001	INDIA CUSTOMER	INDIA	124 688.25		124 688.25
- Test Customer - ADA000002	FAR EAST CUSTOMERS	MALAYSIA	3 583 655.91		3 583 655.91

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Allows for comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing sales regions side by side or analyzing sales performance by sales representative.

Timesaving

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Business Intelligence Centre Standard Reports

Top 10 Customers

Summary report displaying the Top10 Customers in descending order of Sales value for a selected period. Includes an option to select a date range at runtime. Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.



Top 10 Customers

For the period from 01 Feb 2009 to 28 Feb 2010

Customer Name Code	Debtors Group	Area Code	Total
Test Customer - BEN126491	FAR EAST CUSTOMERS	HK	83 516 031.29
Test Customer - LEA112027	INDIA CUSTOMER	INDIA	66 202 949.11
Test Customer - COU000001	FAR EAST CUSTOMERS	HK	49 701 757.76
Test Customer - HYD108063	EUROPE CUSTOMERS	HOL	48 085 070.34
Test Customer - ELV105022	EUROPE CUSTOMERS	HOL	41 650 923.89
Test Customer - OKA115022	FAR EAST CUSTOMERS	JAPAN	35 143 969.06
Test Customer - NAN126565	FAR EAST CUSTOMERS	CHINA	32 210 594.88
Test Customer - ILJ109045	FAR EAST CUSTOMERS	TAIWAN	32 070 462.48
Test Customer - HON126528	FAR EAST CUSTOMERS	HK	29 647 612.13

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Allows for comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing sales regions side by side or analyzing sales performance by sales representative.

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Business Intelligence Centre Standard Reports

Sales by Rep by Customer

Summary report displaying Sales values by Rep by Customer for a selected range of 12 months. Includes an option to select one or more sales representatives at runtime and the date range required. Includes an option to select a date range at runtime. Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.

Sales By Rep By Customer
For the period from 01 Feb 2009 to 28 Feb 2010



Customer Name Code	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Sales Excl
Test Customer - AAK101325			83 052.10							83 052.10
Test Customer - AAR126595	103 994.96		213 067.72	104 321.95	94 127.79					601 686.24
Test Customer - AAR101321										304 701.76
Test Customer - ABM101053		377 375.45								377 375.45
Test Customer - ACE000001				108 098.93						108 098.93
Test Customer - ACM000001										337 506.72
Test Customer - ACT000001										80 139.04
Test Customer - ADA000001									124 688.25	124 688.25
Test Customer - ADA000002										3 583 655.91
Test Customer - ADH126577		202 701.44		87 804.75	89 920.87			96 787.08	215 292.48	775 777.69
Test Customer - ADV000001		60 557.20							55 403.05	115 960.25
Test Customer - AEO000001										1 422 963.23
Test Customer - AEG000001	873 067.33							710 983.23	711 980.00	1 422 963.23
Test Customer - AGA126968					78 846.28				104 374.80	532 906.02
Test Customer - AGR101249		185 766.78				203 464.80				689 017.37
Test Customer - AH28256		161 480.00	634 340.41	541 242.25	735 769.30	220 513.23	331 470.37			3 285 371.51
Test Customer - AKS101161										371 646.96
Test Customer - ALA101246								55 315.75	230 820.99	285 128.12
Test Customer - ALA101328										571 285.66

Flexible

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Business Intelligence Centre Standard Reports

Inventory Master

Displays stock on hand quantity and value, over/under stocked quantity and value; reorder levels grouped by warehouse, per Group and item code. The report can be run for one or more warehouses and excludes items where the Quantity on Hand and Under stocked is zero.

The report can easily be filtered by item number and location or additional fields can be dragged and dropped into the report, using standard Excel PivotTable pivot table functionality for further analysis.

Inventory Report
As at 13 Feb 2013
(excludes items with zero stock on hand and zero qty understocked)

WhseCode (All)

Group Name	Item Code	Name	ReOrderLevel	MaxLevel	ReOrderQty	QtyUnderStocked	QtyOverStocked	UnitCostAvg	UnitCostLatest	Stock ValueAvg	Stock ValueLatest	OverStockedValue
ALUMINIUM						0.00	752.07	9 403.82	9 403.95	6 835 995.43	6 816 318.92	6 835 995.43
	ALU3001	- AL PROFILE					39.82	9 175.00	9 175.00	365 348.50	365 348.50	365 348.50
	ALU3002	- AL PROFILE ATT					18.08	8 000.60	8 000.60	144 650.85	144 650.85	144 650.85
	ALU3004	- AL M. FINISH					142.18	9 283.71	9 242.90	1 394 636.95	1 382 810.49	1 394 636.95
	ALU3005	- AL TTTABOR					83.24	7 834.96	7 835.45	652 181.68	652 222.86	652 181.68
	ALU3006	- AL TENISE					0.00	6 775.36	6 789.50	0.00	0.00	0.00
	ALU3009	- AL TALK					31.80	16 408.21	16 531.50	521 780.95	519 341.70	521 780.95
	ALU3010	- AL RADIATOR					38.95	6 585.80	6 679.40	256 516.84	260 162.63	256 516.84
	ALU3011	- AL TELIC					0.00	6 936.30	6 936.30	0.00	0.00	0.00
	ALU3013	- AL UBC					151.19	6 491.71	7 648.65	900 721.24	1 156 172.45	900 721.24
	ALU3016	- AL LITHO					36.40	9 991.50	9 991.50	345 273.60	345 273.60	345 273.60
	ALU3019	- AL PUNCHING					0.00	8 404.30	8 404.30	0.00	0.00	0.00
	ALU3020	- AL DROSS				0.00		788.68	748.68	0.00	0.00	0.00
	ALU3021	- AL M/PRFL					92.02	10 500.66	9 409.35	1 020 082.98	862 758.78	1 020 082.98
	ALU3022	- AL UTENSLS				0.00		9 054.90	9 064.90	0.00	0.00	0.00
	ALU3023	- AL 6061					14.33	9 110.70	9 110.70	116 226.33	116 226.33	116 226.33
	ALU3024	- AL WHEELS					51.67	9 274.44	9 175.00	479 210.25	474 072.25	479 210.25
	ALU3025	- AL TALK + FE					19.62	15 887.77	15 781.00	311 718.00	309 623.22	311 718.00
	ALU3028	- ALUMINIUM WIRE CLEAN				0.00		9 427.00	9 446.58	0.00	0.00	0.00
	ALU3029	- AL TRUMP					20.93	7 340.00	7 340.00	153 626.20	153 626.20	153 626.20
	ALU3032	- AL INGOT LM 24					9.94	8 806.00	8 806.00	87 551.52	87 551.52	87 551.52
	ALU3035	- AL INGOT AC4B						9 299.78	9 299.78	0.00	0.00	0.00
	ALU3036	- AL INGOT						9 064.90	9 064.90	0.00	0.00	0.00
						0.00	0.00	0.00	0.00	0.00	0.00	0.00

Flexible

Easily filtered to view the data according to the user's preference, e.g. Warehouse, product line, item.

Users have the flexibility to group and compare data to enable analysis that is appropriate for their requirements.

Customizable

Can be customized for in depth analysis of inventory by warehouse and/or product line to help you better manage your inventory levels and allow business owners / buyers / stock controllers to:

- forecast consumption of goods for the near future
- determine stock requirements with respect to seasonal fluctuations
- measure statistics such as inventory turns
- highlight inefficiencies in inventory management

Business Intelligence Centre Standard Reports

Purchase Master

Displays Quantity and Purchase values grouped by Supplier per Product for a selected date range. Includes document details

Lists relevant purchase cost information by supplier and item number for any given date range and can be filtered by Item Group, Project Code, Service Item or Warehouse Name.



Purchase Report

For the period from 01 Jan 2008 to 31 Dec 2009

ItemGroup (All) [v]
ProjectCode (All) [v]
ServiceItem (All) [v]
WarehouseName (All) [v]

Supplier Name Code	Product Code Name	UnitCostExcl	Qty	Total Purchases Tax Excl	Tax Amount	Total Purchases Tax Incl
Test Supplier - AAQ001						
	BRA2001 - BR HONEY	6 450.00	2.30	14 828.55		14 828.55
		6 000.00	0.72	4 290.00		4 290.00
		6 100.00	0.91	5 551.00		5 551.00
		6 300.00	0.89	5 575.50		5 575.50
	ALU3013 - AL UBC	3 500.00	3.54	12 372.50		12 372.50
		3 000.00	0.00	3.00		3.00
		4 000.00	9.06	36 240.00		36 240.00
		2 700.00	10.60	28 609.20		28 609.20
	ALU3002 - AL PROFILE ATT	3 100.00	0.05	155.00		155.00
	ALU3021 - AL M/PRFL	4 700.00	1.20	5 640.00		5 640.00
		4 200.00	1.84	7 719.60		7 719.60
	ALU3010 - AL RADIATOR	2 600.00	0.00	10.40		10.40
		3 450.00	0.74	2 553.00		2 553.00
	BRA2003 - BR OCEAN	5 900.00	0.33	1 947.00		1 947.00
		5 400.00	0.07	367.20		367.20
		5 750.00	0.14	787.75		787.75
	MIS8001 - R/TUBE	3 300.00	4.61	15 213.00		15 213.00
	MIS9002 - ZINC	2 600.00	0.03	78.00		78.00

Comprehensive

All your purchasing reporting requirements solved within one report.

Powerful and Simple

Allows for comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing warehouses, divisions, product lines side by side for detailed or summarized analysis.

Helps to identify vendors with whom volume discounts or faster delivery times can potentially be negotiated.

Flexible

Users have the flexibility to group data that is appropriate for their requirements. The layouts can be dynamically changed on the fly in Microsoft Excel® to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use.

Customizable

Fully customizable e.g.

- add additional elements to the PivotTable for further manipulation and analysis
- easily create top N views e.g. Top 5 Suppliers or graphical views of your data using standard Excel graphs or Pivot Charts

Management Pack

Powerful Financial Report templates are available out of the box, offering 16 different report layouts (11 Income Statement & 5 Balance Sheet Layouts) to generate comparative balance sheets and/or income statements for any specified financial year, period, quarter, and budget.

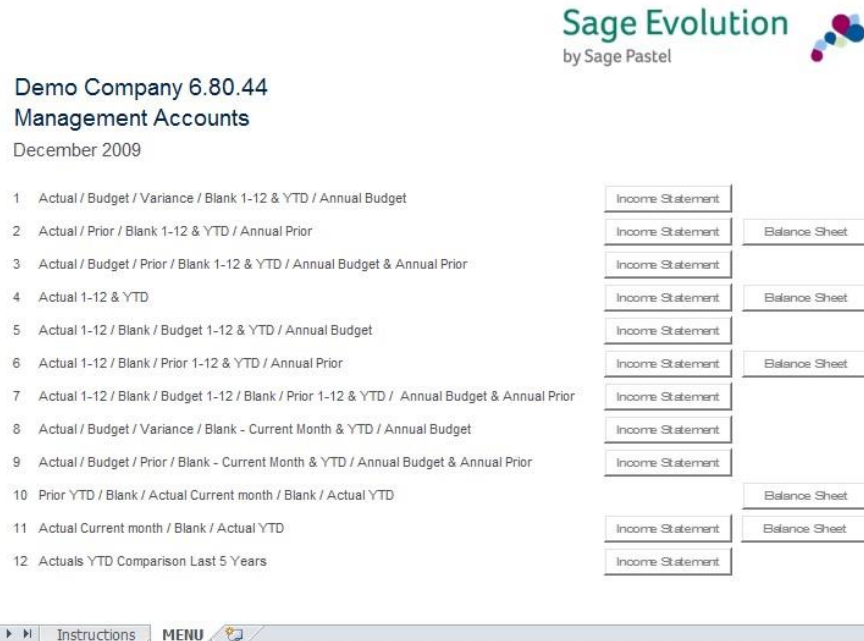
The report layouts within this report are neatly presented and readily customizable in Microsoft Excel® allowing users the

Timesaving

Saves bookkeepers and accountants hours of manual manipulation each month by automating the month-end financial reporting processes.

Business Intelligence Centre Standard Reports

ability to insert their own rows and columns, add their own formulas, customize account groupings and format their layouts exactly as they wish to see them. These customizations can be preserved in that format for future use.



Sage Evolution
by Sage Pastel

Demo Company 6.80.44
Management Accounts
December 2009

1	Actual / Budget / Variance / Blank 1-12 & YTD / Annual Budget	Income Statement	
2	Actual / Prior / Blank 1-12 & YTD / Annual Prior	Income Statement	Balance Sheet
3	Actual / Budget / Prior / Blank 1-12 & YTD / Annual Budget & Annual Prior	Income Statement	
4	Actual 1-12 & YTD	Income Statement	Balance Sheet
5	Actual 1-12 / Blank / Budget 1-12 & YTD / Annual Budget	Income Statement	
6	Actual 1-12 / Blank / Prior 1-12 & YTD / Annual Prior	Income Statement	Balance Sheet
7	Actual 1-12 / Blank / Budget 1-12 / Blank / Prior 1-12 & YTD / Annual Budget & Annual Prior	Income Statement	
8	Actual / Budget / Variance / Blank - Current Month & YTD / Annual Budget	Income Statement	
9	Actual / Budget / Prior / Blank - Current Month & YTD / Annual Budget & Annual Prior	Income Statement	
10	Prior YTD / Blank / Actual Current month / Blank / Actual YTD		Balance Sheet
11	Actual Current month / Blank / Actual YTD	Income Statement	Balance Sheet
12	Actuals YTD Comparison Last 5 Years	Income Statement	

Instructions MENU

Income Statement – Actual vs. Budget & Variance

Displays balances per General Ledger account number per financial period for the current financial year, previous year and current budget year.

Income Statement - Comparative Financial Report - Actual vs. Prior

Displays balances per General Ledger account number per financial period for the current and prior financial year by month and YTD.

Income Statement - Comparative Financial Report - Actual vs. Budget vs. Prior

Displays balances per General Ledger account number per financial period for the current financial year actual, budget and prior financial year by month.

Income Statement – Comparative Financial Report – Actual vs. Budget

Displays balances per General Ledger account number per financial period for the current financial year by quarter, displaying actual, budget, variance %.

Enables faster, fact-based decision making based on the business essentials of cash flow, profitability and growth.

Allows for:

- Real-time analysis of expenses and major streams of operating revenues of the company
- An up-to-date, automated snapshot of a company's assets, liabilities and shareholders' equity in a presentable format, at any time, without the need for time-consuming manipulation of data in Excel.

Accuracy

Real-time data drawn directly from source eliminates human error and provides information in the familiar face of Excel which is trusted, secure and up-to-date.

Ease of Use

Allows accountants to prepare financial statements for government compliance or bank loans easily. The financial information required is now in one place and accountants can easily customize the templates without a report consultant to present the reports in a professional manner.

Flexible

Provides flexibility to business owners and/or managers by offering different views of the data, depending on how they wish to have it presented or what they need to analyze. Comparative balance sheets and/or income

Business Intelligence Centre Standard Reports

<p>Income Statement – Actual & YTD Displays balances per General Ledger account number per financial period for the current financial year by month.</p> <p>Income Statement – Comparative Financial Report – Actual vs. Budget & YTD Displays balances per General Ledger account number per financial period for the current financial year, displaying actual monthly and budget monthly and the YTD.</p> <p>Income Statement – Comparative Financial Report – Actual vs. Prior & YTD Displays balances per General Ledger account number per financial period for the current financial year, displaying actual monthly and prior financial year displayed monthly and the YTD comparison.</p> <p>Income Statement – Comparative Financial Report – Actual vs. Budget vs. Prior Displays balances per General Ledger account number per financial period for the current financial year, displaying actual monthly and budget monthly and prior financial year displayed monthly and the YTD comparison of the three.</p> <p>Income Statement – YTD Comparison for last 5 Years Displays balances per General Ledger account number per financial period for the current YTD, and 4 prior YTD's.</p> <p>Balance Sheet – Actual & Prior YTD Displays balances per General Ledger account number per financial period for the current financial year and previous financial year.</p> <p>Balance Sheet – Actual & YTD Displays balances per General Ledger account number for the current financial year by month and YTD</p> <p>Balance Sheet - Comparative Financial Report - Actual vs. Prior Displays balances per General Ledger account number per financial period for the current and prior financial year by month.</p> <p>Balance Sheet – Prior YTD vs. Actual Current Month and YTD Displays the opening balance for the current financial year and prior YTD and the balance for the current month and the YTD.</p> <p>Balance Sheet – Actual Current Month and YTD Displays the opening balance for the current financial year and the balance for the current month and the YTD.</p>	<p>statements can be generated for any specified financial year, period, quarter, and budget.</p> <p>Allows for easy side-by-side comparison of actual income, expenses and GL balances to the budgeted numbers or prior financial year's figures, by month, quarter or YTD, in detailed or summarized views.</p> <p><u>Customizable</u> Can be customized to suit any unique requirements of a particular organization</p> <p><u>Drill Downs</u> Users can drill down to GL transactions on-the-fly within Microsoft Excel® to quickly access details and understand immediately what makes up the numbers.</p>
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Business Intelligence Centre Standard Reports

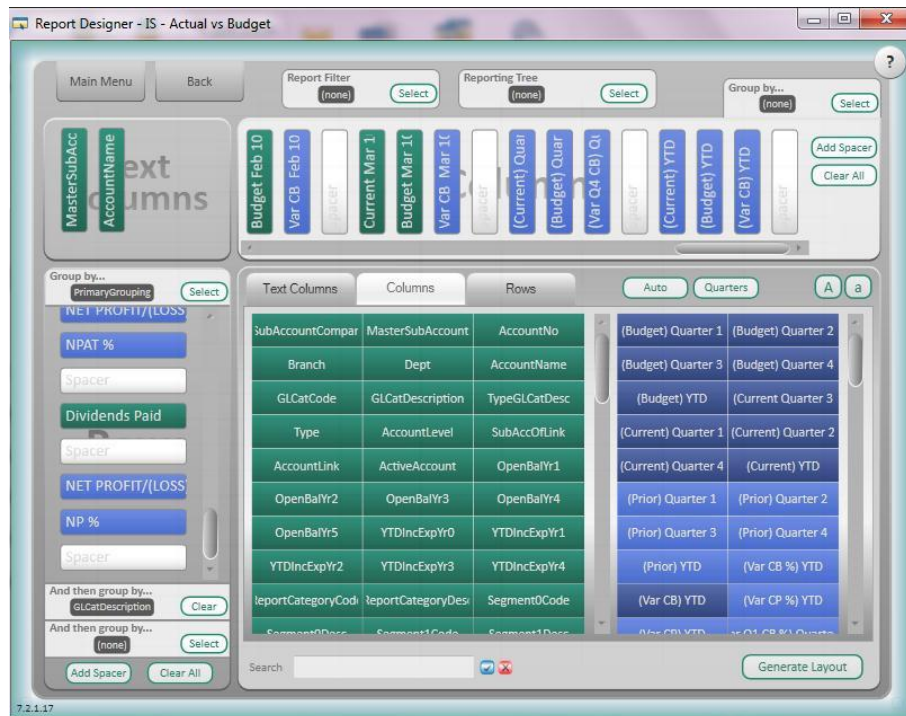
Excel Genie Financial Report

These reports require an active Excel Genie site license.

This report generates an Excel Genie enabled workbook with raw financial data and enables use of the unique Excel Genie interface launched from within Microsoft Excel®; this can then be used to transform the raw financial data into powerful report layouts.

The drag and drop style interface makes it very simple to define new customized layouts with multi-level groupings. It also allows column and page level groupings by any field such as Segments, Companies, or Regions.

Five predefined layouts are provided with the Excel Genie for the easy generation of customized income statements and balance sheets.



Excel Genie Enabled

Gain access to the powerful and simple Excel Genie software with this report. The Excel Genie's 'What-If Analyzer' feature can quickly simulate how future scenarios may impact the bottom line, making it a useful scenario planning tool.

Timesaving

Pre-defined financial layouts and calculations are real time-savers and eliminate the need for an advanced understanding of Microsoft Excel formulas and functions. Newly added accounts and updated data can be refreshed in existing financial report layouts at the click of a button.

Ease of use

Advanced financial reports can quickly and easily be set up by the user, without having to rely on IT, to include meaningful aggregated prior, actual and budget figures, providing invaluable detail for better decision making.


Flexible

Caters for segmented general ledgers, consolidations and column-based reporting.

Business Intelligence Centre Standard Reports

Top 10 Suppliers

Displays Top 10 Purchase values grouped by Supplier for a selected date range.

Sage Evolution
by Sage Pastel 

Top 10 Suppliers
For the period from 01 Feb 2009 to 28 Feb 2010

Supplier Name Code	Total
Test Supplier - SHA011	296 626 796.89
Test Supplier - MOH006	210 556 045.10
Test Supplier - NAT002	165 477 146.04
Test Supplier - NAM002	142 368 984.23
Test Supplier - DAL001	121 295 144.83
Test Supplier - KUV002	110 712 802.41
Test Supplier - ASO001	106 231 913.59
Test Supplier - ALS004	45 682 613.91
Test Supplier - SAE001	33 270 913.81
Test Supplier - SEE002	32 631 838.03
Grand Total	1 264 854 198.82

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Business Intelligence Centre Standard Reports

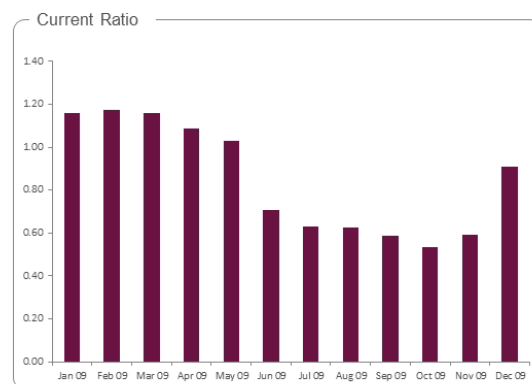
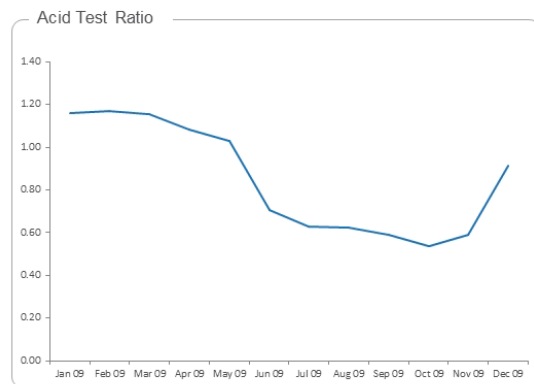
Financial Ratios

Financial ratios report allows you to evaluate the overall financial condition of your organization.



Financial Ratio's - Demo Company 6.80.44

Liquidity Ratio's as at 13 Feb 2013



Financial Ratio's | Activity Ratio's | **Liquidity Ratio's** | Solvency Ratio's | Profitability Ratio's | Ratio Desc | Ratio Formulae

Compare the strengths and weaknesses in various companies/ divisions with financial ratios.

Simplifies the comprehension of financial statements

Helps in planning and forecasting