

Sage Intelligence Reporting

Sage 50 U.S. Edition Intelligence Reporting

Report Descriptions



sage

Our ready-to-use reports give you immediate insight into and across your business. Delivered in the familiar environment of Microsoft® Excel®, the reports are fully customizable, and flexible with drill-down capabilities. You can access them at any time or have them delivered, real-time, from your Sage 50 Accounting software to Microsoft Excel, in the format of your choice. It's as simple as that!

Report Name	Description	Business Benefits									
<p>Financial Reports (all)</p>	<p>This Financial Report template, available out of the box, offers a number of different report layouts (see screenshot below for descriptions of the four different layouts) to generate comparative balance sheets and/or income statements for any specified financial year, period, quarter, and budget.</p> <p>The layouts are automatically generated, grouped, and subtotaled by account group. It is possible to drill down to the GL Transaction details for any of these accounts. The report layouts within this report are neatly presented and readily customizable in Microsoft Excel, allowing users the ability to insert their own rows and columns, add their own formulas, customize account groupings and format their layouts exactly as they wish to see them. These customizations can be preserved in that format for future use.</p> <p>Additional income statement and balance sheet reports below are available to provide slightly different views of the data according to users' specific needs.</p>	<p>Timesaving Saves bookkeepers and accountants hours of manual manipulation each month by automating month-end financial reporting processes.</p> <p>Allows for:</p> <ul style="list-style-type: none"> • Real-time analysis of expenses and major streams of operating revenues of the company • An up-to-date, automated snapshot of a company's assets, liabilities and shareholders' equity in a presentable format, at any time, without the need for time-consuming manipulation of data in Excel. <p>Accurate Real-time data drawn directly from source eliminates human error and provides information in the familiar face of Excel which is trusted, secure and up-to-date.</p>									
<div style="border: 1px solid black; padding: 10px;"> <p>Bellwether Garden Supply Management Accounts</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%; padding: 5px;">1 Actual vs. Prior per Period with totals for Qtrs, plus YTD</td> <td style="width: 35%; padding: 5px;">Income Statement</td> <td style="width: 35%; padding: 5px;">Balance Sheet</td> </tr> <tr> <td style="padding: 5px;">2 Actual vs. Budget vs. Prior per Period, plus YTD</td> <td style="padding: 5px;">Income Statement</td> <td></td> </tr> <tr> <td style="padding: 5px;">3 Selected Period vs. YTD vs. Prior Year</td> <td style="padding: 5px;">Income Statement</td> <td></td> </tr> </table> </div>		1 Actual vs. Prior per Period with totals for Qtrs, plus YTD	Income Statement	Balance Sheet	2 Actual vs. Budget vs. Prior per Period, plus YTD	Income Statement		3 Selected Period vs. YTD vs. Prior Year	Income Statement		
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Report Name	Description	Business Benefits
<p>Financial Reports (all) continued:</p> <p>Income Statement – Actual vs. Budget</p> <p>Income Statement – Actual vs. Prior</p> <p>Income Statement – Current Period vs. YTD</p> <p>Balance Sheet – Actual & Prior YTD</p>	<p>Income Statement – Actual vs. Budget Displays balances per General Ledger account number per financial period for the current financial year, displaying actual, budget and prior year, plus YTD.</p> <p>Income Statement – Actual vs. Prior Displays balances per General Ledger account number per financial period for the current financial year, including actual and prior financial year displayed monthly and the YTD comparison.</p> <p>Income Statement – Current Period vs. YTD Displays balances per General Ledger account number for the current period vs. YTD vs. Prior Year.</p> <p>Balance Sheet – Actual & Prior YTD Displays balances per General Ledger account number per financial period for the current financial year and previous financial year.</p>	<p>Immediate Users can drill-down to GL transactions on-the-fly within Microsoft Excel to quickly access details and understand immediately what makes up the numbers.</p> <p>Enables faster, fact-based decision making based on the business essentials of cash flow, profitability and growth.</p> <p>Easy to use Allows accountants to prepare financial statements for government compliance or bank loans easily.</p> <p>The financial information required is now in one place and the templates can be easily personalized in the familiar environment of Excel to present the reports in a professional manner.</p> <p>Flexible Provides flexibility to business owners and/or managers by offering different views of the data, depending on how they wish to have it presented or what they need to analyze. Comparative balance sheets and/or income statements can be generated for any specified financial year, period, quarter, and budget.</p> <p>Allows for easy side-by-side comparison of actual income, expenses and GL balances to the budgeted numbers or prior financial year's figures, by month, quarter or YTD, in detailed or summarized views.</p> <p>Customizable Can be fully customized to suit any unique requirements of a particular organization.</p>

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Sales Analysis	<p>Displays pertinent sales information including average selling unit, freight amount, sales tax, total costs, total sales and gross profits by customer and line description.</p> <p>Displays Gross Profit \$ Amount and Gross Margin % grouped by Customer and Line Description with an option to select a month and year at runtime.</p> <p>As with other reports, additional elements can be added to the PivotTable for further manipulation and analysis.</p>	<p>Comprehensive All your sales reporting requirements provided within one report.</p> <p>Flexible Users have the flexibility to group data that is appropriate for their requirements. The layouts can be dynamically changed on the fly in Microsoft Excel to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use.</p> <p>Leverages the Power of Excel Allows for comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing sales regions side-by-side or analyzing sales performance by sales representative.</p> <p>Timesaving Gives selling time back to the sales team by allowing them to access this report on-demand and get up-to-date information immediately instead of relying on IT or spending time collating and updating reports in Excel. Allows the sales team to analyze buying behaviors, identify up- and cross-selling opportunities and spend more time chasing prospects.</p> <p>Customizable Can be fully customized to suit any unique requirements of a particular organization, for example: By consolidating with CRM data.</p>																																																																																																																																																																											
<p>Bellwether Garden Supply SALES ANALYSIS for the period Jan 01, 2011 to Jun 30, 2011</p> <p>Rem ID (All) - Line Description (All) - Customer ID (All) - Sales Rep (All) - Transaction Type (All) -</p> <table border="1"> <thead> <tr> <th>Customer Name</th> <th>Line Description</th> <th>Average Selling Unit</th> <th>Freight Amount \$</th> <th>Sales Tax Amount \$</th> <th>Total Sales Amount \$</th> <th>Total Cost Amount \$</th> <th>Gross Profit Amount \$</th> <th>Gross Margin %</th> </tr> </thead> <tbody> <tr> <td colspan="2">Aldred Builders, Inc.</td> <td>20.66</td> <td></td> <td>309.59</td> <td>5,289.71</td> <td>2,108.75</td> <td>3,180.96</td> <td>60.13%</td> </tr> <tr> <td></td> <td>Bell-Gro Fertilizer Compression Pump Har</td> <td>29.99</td> <td></td> <td>33.99</td> <td>0.00</td> <td>33.99</td> <td>100.00%</td> <td></td> </tr> <tr> <td></td> <td>Bell-Gro Tall Fescue Seeds - 5 lb. Bag</td> <td>19.99</td> <td></td> <td></td> <td>1,999.00</td> <td>795.00</td> <td>1,204.00</td> <td>60.23%</td> </tr> <tr> <td></td> <td>GA Pine Straw - wire tied 4 cubic ft. bale</td> <td>6.99</td> <td></td> <td></td> <td>524.25</td> <td>281.25</td> <td>243.00</td> <td>46.35%</td> </tr> <tr> <td></td> <td>Georgia State Sales Tax</td> <td></td> <td></td> <td>206.39</td> <td></td> <td></td> <td>0.00</td> <td>0.00%</td> </tr> <tr> <td></td> <td>Gwinnett County Sales Tax</td> <td></td> <td></td> <td>103.20</td> <td></td> <td></td> <td>0.00</td> <td>0.00%</td> </tr> <tr> <td></td> <td>Landscaping Design</td> <td>49.99</td> <td></td> <td></td> <td>49.99</td> <td>0.00</td> <td>49.99</td> <td>100.00%</td> </tr> <tr> <td></td> <td>Lawn and Turf Care Service</td> <td>39.99</td> <td></td> <td></td> <td>79.98</td> <td>0.00</td> <td>79.98</td> <td>100.00%</td> </tr> <tr> <td></td> <td>Peat Moss - Sphagnum Compressed, 5.5 c</td> <td>9.99</td> <td></td> <td></td> <td>999.00</td> <td>395.00</td> <td>604.00</td> <td>60.46%</td> </tr> <tr> <td></td> <td>Fine Bark Mulch - Large Nuggets, 5 cubic ft</td> <td>5.99</td> <td></td> <td></td> <td>898.50</td> <td>358.50</td> <td>540.00</td> <td>60.10%</td> </tr> <tr> <td></td> <td>Topsoil 5lb. Bag</td> <td>6.99</td> <td></td> <td></td> <td>699.00</td> <td>279.00</td> <td>420.00</td> <td>60.09%</td> </tr> <tr> <td colspan="2">Archer Scapes and Ponds</td> <td>61.49</td> <td></td> <td>2,076.40</td> <td>58,025.85</td> <td>6,259.30</td> <td>51,766.55</td> <td>89.21%</td> </tr> <tr> <td></td> <td>Assembled Piedwood 12-Room Elird House</td> <td>129.99</td> <td></td> <td></td> <td>12,999.00</td> <td></td> <td>12,999.00</td> <td>100.00%</td> </tr> <tr> <td></td> <td>Bell-Gro Series: Vegetable Garden Primer</td> <td>12.95</td> <td></td> <td></td> <td>12.95</td> <td>5.20</td> <td>7.75</td> <td>59.85%</td> </tr> <tr> <td></td> <td>Cherokee County Sales Tax</td> <td></td> <td></td> <td>692.13</td> <td></td> <td></td> <td>0.00</td> <td>0.00%</td> </tr> <tr> <td></td> <td>Chinese Fan Palm Tree - 10 gallon</td> <td>122.00</td> <td></td> <td></td> <td>1,220.00</td> <td>200.00</td> <td>1,020.00</td> <td>83.61%</td> </tr> <tr> <td></td> <td>Chinese Fan Palm Tree - 5 gallon</td> <td>49.95</td> <td></td> <td></td> <td>499.50</td> <td>100.00</td> <td>399.50</td> <td>79.98%</td> </tr> <tr> <td></td> <td>Ficus Tree 22" - 26"</td> <td>55.95</td> <td></td> <td></td> <td>1,119.00</td> <td>300.00</td> <td>819.00</td> <td>73.19%</td> </tr> </tbody> </table>			Customer Name	Line Description	Average Selling Unit	Freight Amount \$	Sales Tax Amount \$	Total Sales Amount \$	Total Cost Amount \$	Gross Profit Amount \$	Gross Margin %	Aldred Builders, Inc.		20.66		309.59	5,289.71	2,108.75	3,180.96	60.13%		Bell-Gro Fertilizer Compression Pump Har	29.99		33.99	0.00	33.99	100.00%			Bell-Gro Tall Fescue Seeds - 5 lb. Bag	19.99			1,999.00	795.00	1,204.00	60.23%		GA Pine Straw - wire tied 4 cubic ft. bale	6.99			524.25	281.25	243.00	46.35%		Georgia State Sales Tax			206.39			0.00	0.00%		Gwinnett County Sales Tax			103.20			0.00	0.00%		Landscaping Design	49.99			49.99	0.00	49.99	100.00%		Lawn and Turf Care Service	39.99			79.98	0.00	79.98	100.00%		Peat Moss - Sphagnum Compressed, 5.5 c	9.99			999.00	395.00	604.00	60.46%		Fine Bark Mulch - Large Nuggets, 5 cubic ft	5.99			898.50	358.50	540.00	60.10%		Topsoil 5lb. Bag	6.99			699.00	279.00	420.00	60.09%	Archer Scapes and Ponds		61.49		2,076.40	58,025.85	6,259.30	51,766.55	89.21%		Assembled Piedwood 12-Room Elird House	129.99			12,999.00		12,999.00	100.00%		Bell-Gro Series: Vegetable Garden Primer	12.95			12.95	5.20	7.75	59.85%		Cherokee County Sales Tax			692.13			0.00	0.00%		Chinese Fan Palm Tree - 10 gallon	122.00			1,220.00	200.00	1,020.00	83.61%		Chinese Fan Palm Tree - 5 gallon	49.95			499.50	100.00	399.50	79.98%		Ficus Tree 22" - 26"	55.95			1,119.00	300.00	819.00	73.19%
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Purchase Analysis	<p>Displays Quantity purchased, Purchase Amount grouped by Vendor per Product/Item ID for a selected date range.</p> <p>Lists relevant purchase cost information by supplier and item number for any given date range and can be filtered by Item ID, Line Description, Vendor ID, Vendor Name and Transaction Type.</p>	<p>Comprehensive All your purchasing reporting requirements provided within one report.</p> <p>Leverages the Power of Excel Allows for comparative analysis using drag-and-drop functionality in PivotTables, for example: Comparing items by vendor, or analyzing product lines side-by-side.</p> <p>Helps to identify suppliers with whom volume discounts or faster delivery times can potentially be negotiated.</p>																																																																										
<p>Bellwether Garden Supply Purchase Analysis For the period from Jan 01, 2011 to Dec 01, 2011</p> <table border="1" data-bbox="126 653 792 758"> <tr><td>Item ID</td><td>(All)</td></tr> <tr><td>Line Description</td><td>(All)</td></tr> <tr><td>Vendor ID</td><td>(All)</td></tr> <tr><td>Vendor Name</td><td>(All)</td></tr> <tr><td>Transaction Type</td><td>(All)</td></tr> </table> <table border="1" data-bbox="126 779 1013 1121"> <thead> <tr> <th>Vendor ID - Name</th> <th>Item ID - Description</th> <th>Quantity Purchased</th> <th>\$ Amount</th> </tr> </thead> <tbody> <tr> <td>ABNEY - Abney and Son Contractors</td> <td></td> <td>856</td> <td>12,858.00</td> </tr> <tr><td></td><td>AVRY-10050-LG-CSL - Prefabricated Birdhouse-Large Castle</td><td>107</td><td>1,845.75</td></tr> <tr><td></td><td>AVRY-10050-LG-EFL - Prefabricated Birdhouse-Large Eiffel Tower</td><td>107</td><td>1,845.75</td></tr> <tr><td></td><td>AVRY-10050-LG-HTL - Prefabricated Birdhouse-Large Hotel</td><td>107</td><td>1,845.75</td></tr> <tr><td></td><td>AVRY-10050-LG-PYR - Prefabricated Birdhouse-Large Pyramid</td><td>107</td><td>1,845.75</td></tr> <tr><td></td><td>AVRY-10050-SM-CSL - Prefabricated Birdhouse-Small Castle</td><td>107</td><td>1,337.50</td></tr> <tr><td></td><td>AVRY-10050-SM-EFL - Prefabricated Birdhouse-Small Eiffel Tower</td><td>107</td><td>1,337.50</td></tr> <tr><td></td><td>AVRY-10050-SM-HTL - Prefabricated Birdhouse-Small Hotel</td><td>107</td><td>1,337.50</td></tr> <tr><td></td><td>AVRY-10050-SM-PYR - Prefabricated Birdhouse-Small Pyramid</td><td>107</td><td>1,337.50</td></tr> <tr><td></td><td>AVRY-10130 - Catalog #B11230: Bird Feeder-Plastic Hanging</td><td>0</td><td>0.00</td></tr> <tr><td></td><td>EQFF-13120 - Catalog # F00600: Hand Spayer/Mister</td><td>0</td><td>0.00</td></tr> <tr><td></td><td>EQLW-14170 - Catalog # BG446680: Seed Spreader - Drop</td><td>0</td><td>0.00</td></tr> <tr><td></td><td>EQLW-14180 - Catalog # LM400706: Power Tiller - Rotary Cultivator</td><td>0</td><td>0.00</td></tr> <tr><td></td><td>No Item ID -</td><td>0</td><td>50.00</td></tr> <tr><td></td><td>No Item ID - Minor repairs on shop entrance</td><td>0</td><td>75.00</td></tr> </tbody> </table>		Item ID	(All)	Line Description	(All)	Vendor ID	(All)	Vendor Name	(All)	Transaction Type	(All)	Vendor ID - Name	Item ID - Description	Quantity Purchased	\$ Amount	ABNEY - Abney and Son Contractors		856	12,858.00		AVRY-10050-LG-CSL - Prefabricated Birdhouse-Large Castle	107	1,845.75		AVRY-10050-LG-EFL - Prefabricated Birdhouse-Large Eiffel Tower	107	1,845.75		AVRY-10050-LG-HTL - Prefabricated Birdhouse-Large Hotel	107	1,845.75		AVRY-10050-LG-PYR - Prefabricated Birdhouse-Large Pyramid	107	1,845.75		AVRY-10050-SM-CSL - Prefabricated Birdhouse-Small Castle	107	1,337.50		AVRY-10050-SM-EFL - Prefabricated Birdhouse-Small Eiffel Tower	107	1,337.50		AVRY-10050-SM-HTL - Prefabricated Birdhouse-Small Hotel	107	1,337.50		AVRY-10050-SM-PYR - Prefabricated Birdhouse-Small Pyramid	107	1,337.50		AVRY-10130 - Catalog #B11230: Bird Feeder-Plastic Hanging	0	0.00		EQFF-13120 - Catalog # F00600: Hand Spayer/Mister	0	0.00		EQLW-14170 - Catalog # BG446680: Seed Spreader - Drop	0	0.00		EQLW-14180 - Catalog # LM400706: Power Tiller - Rotary Cultivator	0	0.00		No Item ID -	0	50.00		No Item ID - Minor repairs on shop entrance	0	75.00	<p>Flexible Users can view detailed or summarized analyses of data, and have the flexibility to group data that is appropriate for their requirements. The layouts can be dynamically changed on the fly in Microsoft Excel to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use.</p>
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Dashboard Analysis	<p>The Dashboard Analysis report template displays summarized Financials and Customer Sales, Product Sales for the current month and YTD. Showing Top Customers and Items and Bottom Items.</p> <p>It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures.</p> <p>This report allows you to easily drill-down to get further insights into the summarized data.</p>	<p>Immediate Provides a real-time overview of the overall health of the business at a glance.</p> <p>Users can drill-down to GL transactions on-the-fly within Microsoft Excel to quickly access details and understand immediately what makes up the numbers.</p> <p>Consolidation of data Delivers critical information in one place to help business owners make better, faster, and smarter decisions for a significant competitive advantage.</p> <p>Timesaving Can be generated at the click of a button – no copying, cutting and pasting of data from different sources.</p> <p>Ready for Distribution It can be scheduled, published to the web, and shared via e-mail to relevant people in the organization – putting critical information at their fingertips thereby improving collaboration and productivity.</p> <p>Customizable</p> <ul style="list-style-type: none"> It can be customized to suit the unique requirements of a particular organization, providing access to real-time business information, even across multiple companies, divisions, and databases, to improve business decisions.

DASHBOARD - BELLWETHER GARDEN SUPPLY

Period: 01/01/11 - 01/31/11

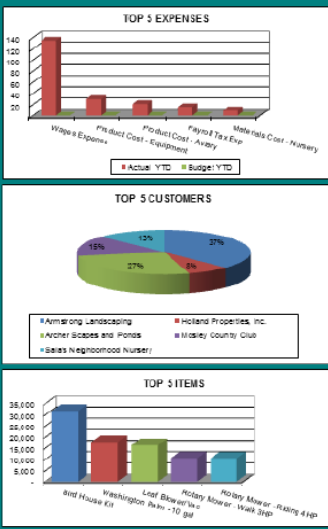
Profit & Loss	Actual 03/31/11	Budget 03/31/11	Variance	Actual YTD	Budget YTD	Variance
Sales	34,217	-	34,213	286,842	-	286,842
Cost of Sales	29,424	-	(29,424)	52,300	-	(52,300)
Gross Profit	65,789	-	65,789	263,334	-	263,334
Expenses	19,770	-	(19,770)	179,871	-	(179,871)
Net Income before tax	5,015	-	5,015	33,117	-	33,117

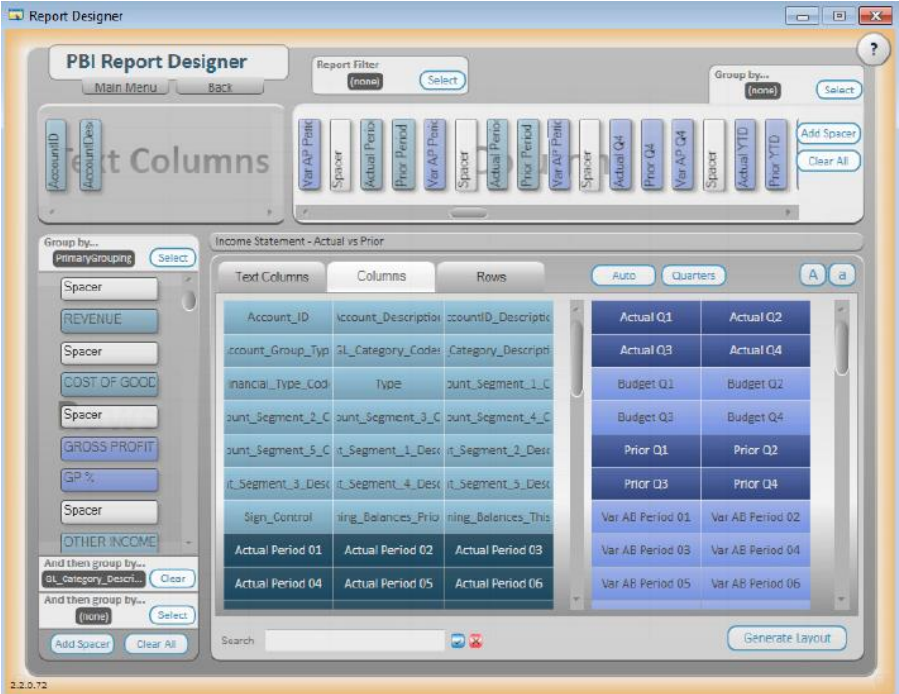
Top 5 Expenses	Actual 03/31/11	Budget 03/31/11	Variance	Actual YTD	Budget YTD	Variance
Wages Expense	44,870	-	(44,870)	134,429	-	(134,429)
Product Cost - Equipment	12,734	-	(12,734)	23,551	-	(23,551)
Product Cost - Airway	2,072	-	(2,072)	28,921	-	(28,921)
Payroll Tax Exp	5,131	-	(5,131)	15,992	-	(15,992)
Material Cost - Nurseries	5,438	-	(5,438)	3,653	-	(3,653)
	70,250	-	(70,250)	209,861	-	(209,861)

Top 5 Customers	YTD	%	Top 5 Customer Groups	GP	GP %
Armstrong Landscaping	40,014	37.5%	LAND	204,534	114.2%
Holland Properties, Inc.	31,044	7.9%	PROSPECT	4,099	130.2%
Archer Scapes and Ponds	29,054	26.6%	RETAIL	3,329	128.1%
Mosley Country Club	15,336	15.1%			
Sale's Neighborhood Nursery	13,712	12.9%			
	133,022	100.0%			

Top 5 Items	YTD	%	Top 5 Item Categories	Quantity	Sales YTD
Bird House Kit	51,848	36.5%	Stock Item	5,521	185,412
Washington Palm - 10 gal	7,850	20.4%	Assembly	246	31,888
Leaf Blower/Pac	15,453	18.5%	Service	382	17,232
Rotary Mower - Walk 3HP	10,613	12.2%	Serialized Stock Item	8	11,365
Rotary Mower - Riding 4HP	10,500	12.0%	Substock Item	27	1,060
	87,316	100.0%			

Bottom 5 Items	YTD	%	Bottom 5 Item Categories	Quantity	Sales YTD
Daisy Seeds (Mix)	0	5.9%	Stock Item	5,521	105,412
Morning Glory Seeds	0	10.7%	Assembly	246	31,888
Chrysanthemum Daisy Seeds	0	10.7%	Service	382	17,232
Carnation Seeds (Mix)	1	12.7%	Serialized Stock Item	8	11,365
3-Prong Hand V/ceder	11	31.0%	Substock Item	27	1,880
	30	60.0%			



Report Name	Description	Business Benefits
<p>Financial Reports Designer</p>	<p>This report generates a Report Designer enabled workbook with raw financial data and enables use of the unique Report Designer interface launched from within Microsoft Excel; this can then be used to transform the raw financial data into powerful report layouts.</p> <p>Three predefined layouts are provided with this report for the easy generation of customized income statements, balance sheets and trial balances.</p> <p>The drag and drop style interface makes it very simple to define new customized layouts with multi-level groupings. It also allows column and page level groupings by any field such as Segments, Companies, or Regions.</p>	<p>Report Designer Enabled Gain access to the powerful and simple Report Designer module with this report.</p> <p>Easy to use Advanced financial reports can quickly and easily be set up by the user via the intuitive drag-and-drop interface, without having to rely on IT, to include meaningful aggregated prior, actual and budget figures, providing invaluable detail for better decision making.</p>
	<p>Timesaving Pre-defined financial layouts and calculations are real time-savers and eliminate the need for an advanced understanding of Excel formulas and functions.</p> <p>Newly added accounts and updated data can be refreshed in existing financial report layouts at the click of a button.</p> <p>The Report Designer's 'What-If Analyzer' feature can quickly simulate how future scenarios may impact the bottom line, making it a useful scenario planning tool.</p> <p>Flexible Caters for segmented general ledgers, consolidations and column-based reporting.</p>	<p>Timesaving Pre-defined financial layouts and calculations are real time-savers and eliminate the need for an advanced understanding of Excel formulas and functions.</p> <p>Newly added accounts and updated data can be refreshed in existing financial report layouts at the click of a button.</p> <p>The Report Designer's 'What-If Analyzer' feature can quickly simulate how future scenarios may impact the bottom line, making it a useful scenario planning tool.</p> <p>Flexible Caters for segmented general ledgers, consolidations and column-based reporting.</p>