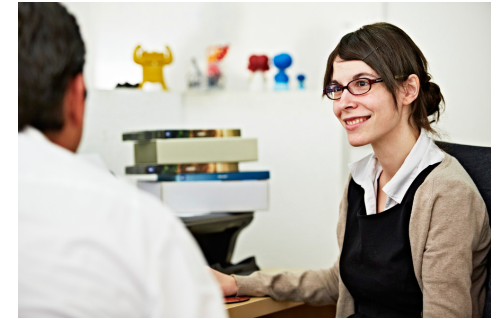


Standard reports



With real-time data delivered from Sage 100 into the familiar environment of Microsoft® Excel®, Sage Intelligence offers you the following standard reports that are fully customizable and flexible, with drill-down capabilities that enable you to get to grips with your business's data:

Financial reports	2
Inventory reports	4
Purchase reports	5
Sales reports	6
Financial Report Designer reports*	7
Dashboard reports*	8

*Some of the financial and dashboard reports require an active Report Designer Module license to run.

Additional reports available on an ongoing basis

On top of the standard reports that you receive with Sage 100 Intelligence Reporting, there is a constantly updated library of additional reports available on our website for you to make use. These reports are created according to customer feedback, for you to access on an ongoing basis. To make these reports easily consumable, we have also created a "Report Utility" that allows you to select the additional reports suitable to you and automatically imports them into a "New Reports" folder in your Sage Intelligence Report Manager module. All you need to do is **download the Report Utility** and follow the easy steps to select the reports you would like. These provide a great basis for you to build useful reports for your business, with minimal customization required.

Report name	What you can expect
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Financial reports

Financial Trend Analysis	<p>Find, track, and analyze financial trends</p> <p>This report enables you to find or track trends at a glance across two years' worth of financial data. Feel like a financial pro with an immediate and intuitive analysis of these trends by being able to drill down to the source transactions for each balance.</p>
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Financial Trend Analysis - ABC Distribution and Service Corp. (ABC)

For the current and prior year
Current Fiscal Year: 2020

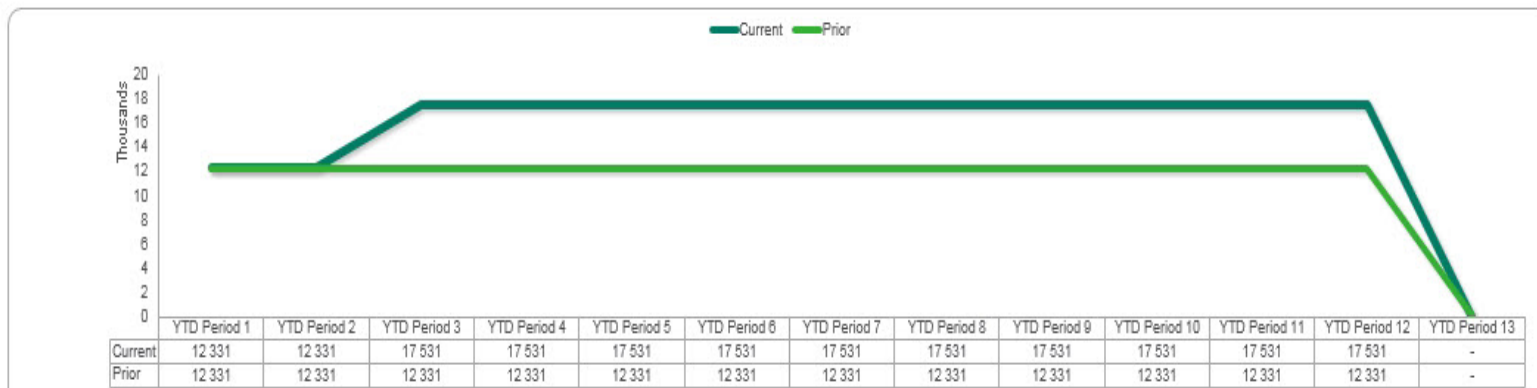
Please select account from drill down list

GL Account: 170-00-00 - Warehouse equipment

Drill Down

YTD Period 1 YTD Period 2 YTD Period 3 YTD Period 4 YTD Period 5 YTD Period 6 YTD Period 7 YTD Period 8 YTD Period 9 YTD Period 10 YTD Period 11 YTD Period 12 YTD Period 13

Current	12 331	12 331	17 531	17 531	17 531	17 531	17 531	17 531	17 531	17 531	17 531	17 531	-
Prior	12 331	12 331	12 331	12 331	12 331	12 331	12 331	12 331	12 331	12 331	12 331	12 331	-
Variance	0%	0%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	0%



Report name	What you can expect:
General Ledger Transaction Detail	<p>Time-saving, flexible analysis</p> <p>Save time with a report that gives you comprehensive details across all General Ledger transactions, as well as the ability to filter by account category for viewing specific portions of your General Ledger. This enables you to quickly answer any financial-specific questions. You will also enjoy a flexible analysis of the General Ledger at a transactional level, using the graphical drag-and-drop functionality of a PivotTable to cater to any combination of views you choose.</p>




GL Transactions Report for ABC

For the period from 01 Nov 1991 TO 01 Nov 2022

Account	Debit Amount	Credit Amount	Total
730-00-04	32 063.87	140.54	31 923.33
P/R PAYROLL JOURNAL - PE: 05/05/03	6.19	0.00	6.19
MTHEXP/Monthly Expenses	9 940.33	0.00	9 940.33
OFFEXP/Monthly Overhead Expenses	1 425.85	0.00	1 425.85
P/R PAYROLL JOURNAL PE:05/12/03	141.06	0.00	141.06
P/R PAYROLL JOURNAL PE:04/28/03	147.57	0.00	147.57
P/R PAYROLL JOURNAL PE:04/21/03	147.57	0.00	147.57
P/R PAYROLL JOURNAL PE:04/14/03	139.03	0.00	139.03
P/R PAYROLL JOURNAL PE:04/07/03	140.54	0.00	140.54
P/R PAYROLL JOURNAL PE:01/17/03	140.54	0.00	140.54
PRREV/Payroll Reversal	0.00	140.54	-140.54
Created by Data Conversion from Summary History	19 835.19	0.00	19 835.19
735-00-04	21 882.60	0.00	21 882.60
MTHEXP/Monthly Expenses	6 971.49	0.00	6 971.49
OFFEXP/Monthly Overhead Expenses	1 000.00	0.00	1 000.00
Created by Data Conversion from Summary History	13 911.11	0.00	13 911.11
740-00-04	25 996.45	0.00	25 996.45
A/P MANUAL CHECK REGISTER	265.00	0.00	265.00
MTHEXP/Monthly Expenses	8 197.69	0.00	8 197.69



Report name	What you can expect:
Inventory reports	
Inventory Status	<p>A holistic view of your inventory data</p> <p>Easily filter your inventory data according to your preference with a report that gives you a holistic view of your inventory information. Enjoy the flexibility of further being able to customize your report for an in-depth analysis of your inventory by warehouse and/or product line to help you better manage your inventory levels.</p> <p>As a business owner/ buyer/ stock controller, you will be empowered to do the following, as well as much more:</p> <ul style="list-style-type: none"> • Forecast the consumption of goods for the near future. • Determine stock requirements with respect to seasonal fluctuations. • Measure statistics, such as inventory turns. • Highlight inefficiencies in inventory management.



Inventory Status

As of 19 Nov 2015

Warehouse Description (All) ▼

Product Line (All) ▼

Item Type Desc (All) ▼

Item Code - Description	Warehouse Code	Purchase Unit Of Measure	Sales Unit Of Measure	Average Cost	Quantity On Hand	Quantity On Purchase Order	Quantity On Work Order	Quantity On Sales Order	Quantity On Back Order	Quantity On Required For WO	Quantity Available
	000	EACH	EACH	26.75	132.00	0.00	0.00	0.00	0.00	0.00	132.00
	001	EACH	EACH	26.842	57.00	16.00	0.00	5.00	0.00	0.00	88.00
	002	EACH	EACH	26.803	4.00	46.00	0.00	0.00	0.00	0.00	50.00
+VOG-CM-MSC - STORAGE CUBE					124.00	0.00	0.00	8.00	0.00	0.00	116.00
+WJ-M-2107-A - POST BINDER 3/16 X 1 (100)					141.00	40.00	0.00	0.00	0.00	0.00	181.00
+WJ-M-2107-B - POST BINDER 3/8 X 1 (100)					447.00	0.00	0.00	12.00	0.00	0.00	435.00
+WJ-M-2109-A - POST BINDER 3/16 X 1/2 (100)					128.00	0.00	0.00	5.00	0.00	0.00	123.00
Grand Total					83 864.25	7 017.00	0.00	1 353.00	200.00	0.00	89 328.25



Report name	What you can expect:
Purchase reports	
Vendor Purchases	<p>Your purchase reporting challenges solved within one report</p> <p>Get the flexibility to group purchase data that is appropriate for your business's requirements. With this report, your layouts can be dynamically changed in Microsoft Excel to view the same data in different ways, including graphically, in trend charts, pie charts, bar graphs, and more. These different views can then be saved for reuse.</p> <p>You will also be able to perform a comparative analysis of your data using the drag-and-drop functionality in PivotTables—making this report fully customizable. For example, you may want to compare warehouses, divisions, or product lines, side by side, for either a detailed or summarized analysis. This report further helps you to identify vendors with whom volume discounts or faster delivery times can potentially be negotiated, giving you the ability to make more informed business decisions from better insights.</p>



Vendor Purchases

For 01 Nov 2010 to 01 Nov 2022

Product Line Description (All) ▼

Division Description (All) ▼

WarehouseName (All) ▼

VendorNo_Name	Item Code - Description	Quantity Purchased	Dollars Purchased
01-UNITED - United Computers			
	GB-EQ380-5-MF - CENTRONICS CABLE 5 FT M/F	100.00	1 275.00
	GB-MD750 - MODEM 9600 (SYNCHRONOUS)	5.00	6 379.25
	GB-MD788 - MODEM 300 (AUTO-ANSWER)	5.00	337.25
	VOG-CM-CB - PRINTOUT CATCHER BASKET	20.00	565.00
01-STEVE - Stevens Supply			
	/CABLES - MP9550 ADAPTOR CABLES	20.00	49.00
	1001-HON-H252 - HON 2 DRAWER LETTER FILE W/O LK	10.00	342.50
	2480-8-50 - DESK FILE 8" CAP 50	2.00	3 090.60
01-AIRWAY - Airway Property			
	/CABLES - MP9550 ADAPTOR CABLES	10.00	24.50
	AM/FM STEREO - AM/FM/STEREO	6.00	1 800.00
01-ALLCLIM - Allclimate Maintenance			
	2480-8-50 - DESK FILE 8" CAP 50	300.00	4 635.90
	2481-5-50 - DESK FILE 5 1/4" CAP 50	150.00	1 203.30
	2551-3-50 - DESK FILE 3 1/2" CAP 50	300.00	3 437.40
	2568-3-25 - DESK FILE 3 1/2" CAP 25	300.00	1 727.40
	4886-18-14-3 - PAPER CADDY 18"W 14"D 3"H	3.00	67.81
Grand Total		1 903.00	48 060.56



Report name	What you can expect:
Sales reports	
Customer Sales	<p>Complete visibility into your sales</p> <p>Give selling power back to your sales team by allowing them to access this report on demand, and get up-to-date information immediately, instead of relying on the finance or IT department, or manually collating and updating reports in Excel. This allows you and your sales team to analyze buying behaviors, identify up and cross-selling opportunities, and spend more time chasing prospects.</p> <p>With this report, you also have the flexibility to group sales data that is appropriate for your business's requirements. Your layouts can then be dynamically changed in Microsoft Excel to view the same data in different ways, including graphically, in trend charts, pie charts, bar graphs, and more. These different views can be saved for reuse. Enjoy a comparative analysis of your data using the drag-and-drop functionality in PivotTables—making this report fully customizable. For example, you may want to compare your sales regions side by side, or analyze sales performance by sales representative or by product.</p> <p>There are two versions of this sales report with the same benefits. However, the Sales Master report pulls data from the Order Entry module, while the Sales Master AR report pulls data from the Accounts Receivable (AR) module.</p>



Customer Sales Report

For the period from 01 Nov 1991 to 01 Nov 2022

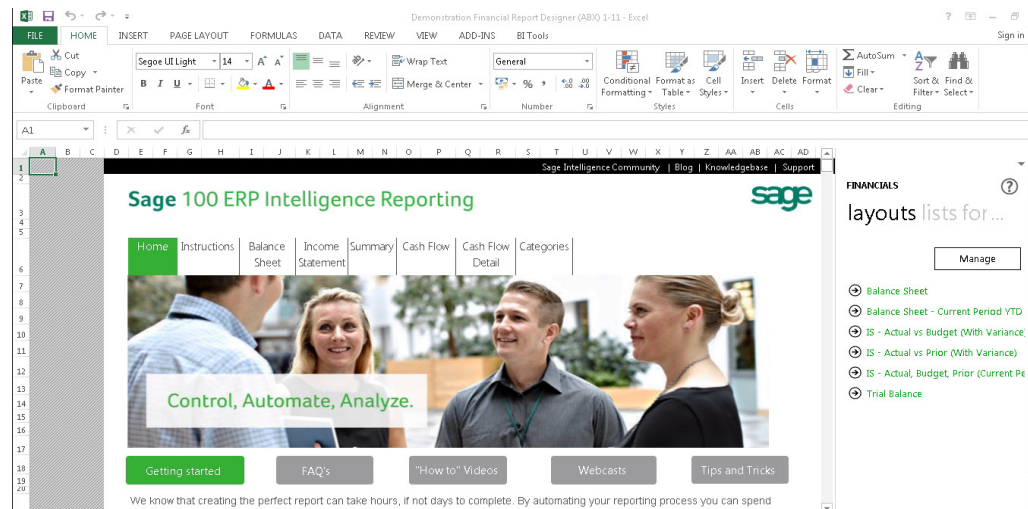
ItemType (All)
 InvoiceNo (All)

Customer Name	Item Code Desc	Quantity Shipped	Cost of Sales	Sales	Gross Profit	GP %
	Widget 10 Pack	1	280.00	572.50	292.50	51.09
	Monthly Maintenance Billing	1	0.00	1 000.00	1 000.00	100.00
	UNIVERSAL 5 1/4" DSDD FLEX DSK	50	49.00	132.50	83.50	63.02
Avnet Processing Corp		12	277.50	1 935.25	1 657.75	85.66
	8" x 10" Widgets	1	27.50	55.25	27.75	50.23
	22" Widget with Hinges	10	250.00	880.00	630.00	71.59
	Monthly Maintenance Billing	1	0.00	1 000.00	1 000.00	100.00
Jellco Packing		56	5.70	133.04	127.34	95.72
	UNIVERSAL 5 1/4" SSDD FLEX DSK	50	0.00	111.50	111.50	100.00
	RJ-11 4 WMRE MOD CABLE 14 FT	6	5.70	21.54	15.84	73.54
Custom Craft Products		18	919.44	1 601.10	681.66	42.57
	ART SPECIALTY GINGER JAR LAMP	18	919.44	1 601.10	681.66	42.57
Inactive Customer **INACTIVE**		5	137.50	276.25	138.75	50.23
	8" x 10" Widgets	5	137.50	276.25	138.75	50.23
Grand Total		892	165 535.27	304 037.85	138 502.58	45.55



Sage 100 2016 Intelligence Reporting

Report name	What you can expect:
<p>Financial Report Designer</p> <ul style="list-style-type: none"> The following reports require an active Report Designer site license. The Report Designer enables you to create financial layouts based on your current Sage Business Management Solution (BMS) data, using companies, sites, and budget sets. The revamped Report Designer includes a Task Pane (previously known as the Report Designer Add-In) and the Layout Generator, both utilizing a powerful in-memory engine, enabling you to take full control of all design aspects of your financial reporting layouts. 	
<p>Financial Report Designer</p>	<p>This report generates a Report Designer-enabled workbook with raw financial data from Sage 100, allowing for the use of the unique Report Designer interface launched from within Excel. This interface empowers you to take advantage of the Layout Generator or Task Pane option to generate and create powerful financial reports.</p> <p>The following predefined financial layouts are available:</p> <ul style="list-style-type: none"> Balance Sheet; Balance Sheet—Current Period YTD Income Statement—Actual vs. Budget (with variance); Actual vs. Prior (with variance); Actual, Budget, Prior (Current Period) Trial Balance <p>You will enjoy the following benefits:</p> <ul style="list-style-type: none"> Easy drag-and-drop report design—You can now control how your reports are designed, all the way down to each individual cell within Excel. Save time—The predefined financial layouts are real time savers, and eliminate the need for an advanced understanding of Excel formulas and functions. Flexibility and control of your financial reports—In addition to having control over how your reports are designed, you will also have the ability to report on multiple years, budgets, and multicurrency.



Report name	What you can expect:
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Dashboard reports

- The following report require an active Report Designer site license.

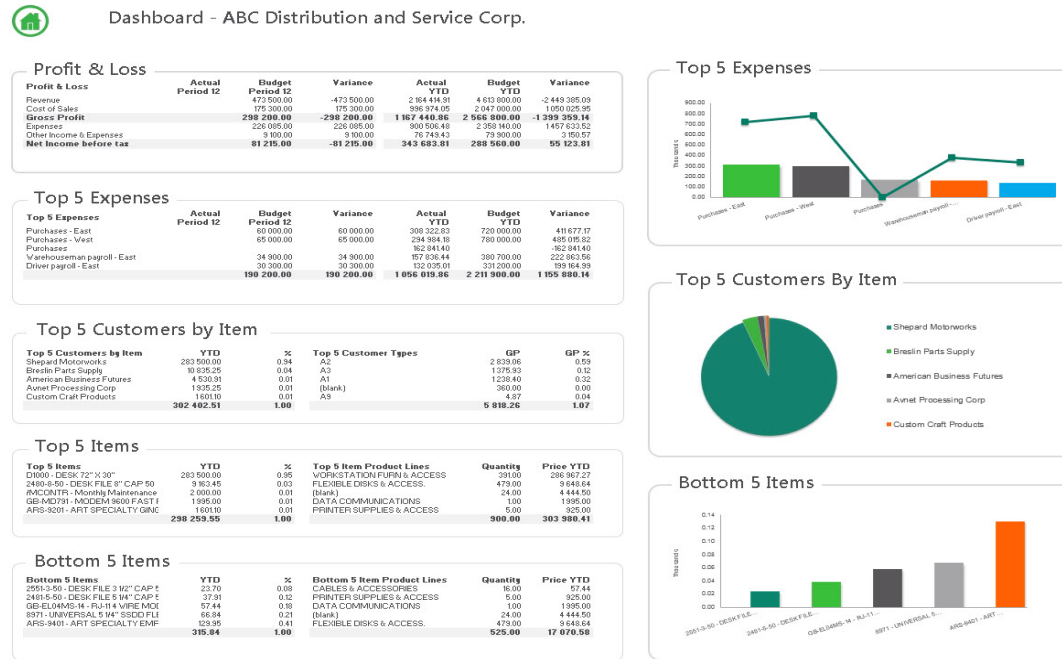
Dashboard Analysis

A real-time, holistic view of your business

Get a one-page summary of key performance indicators, featuring a financial analysis and "Top 5" reporting on customers, items, and expenses, with information pulled from the Order Entry module. This report contains both text and graphics to help with your daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month, as well as the year-to-date figures from the start of the current financial year.

Among other benefits, you will enjoy the following:

- Consolidation of your data**—This report delivers all your critical information in one place to help you make better, faster, and smarter decisions – giving you a significant competitive advantage.
- Ease of use**—With this report, you can generate reports at the click of a button – eliminating the need to copy, cut, and paste data from other sources.
- Distribution-ready reports**—Reports can be scheduled, published to the web, and/or shared by email to the relevant people in the business – putting critical information at their fingertips
- Flexible reporting**—Reports can be customized to suit your unique business requirements, providing access to real-time business information.



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About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries. For more information, visit www.sage.com.